Expedition

# Explore the possibilities of the journey.

Flexible digital design and creative services that go beyond the ordinary.

DIGITAL DESIGN & CREATIVE-AS-A-SERVICE

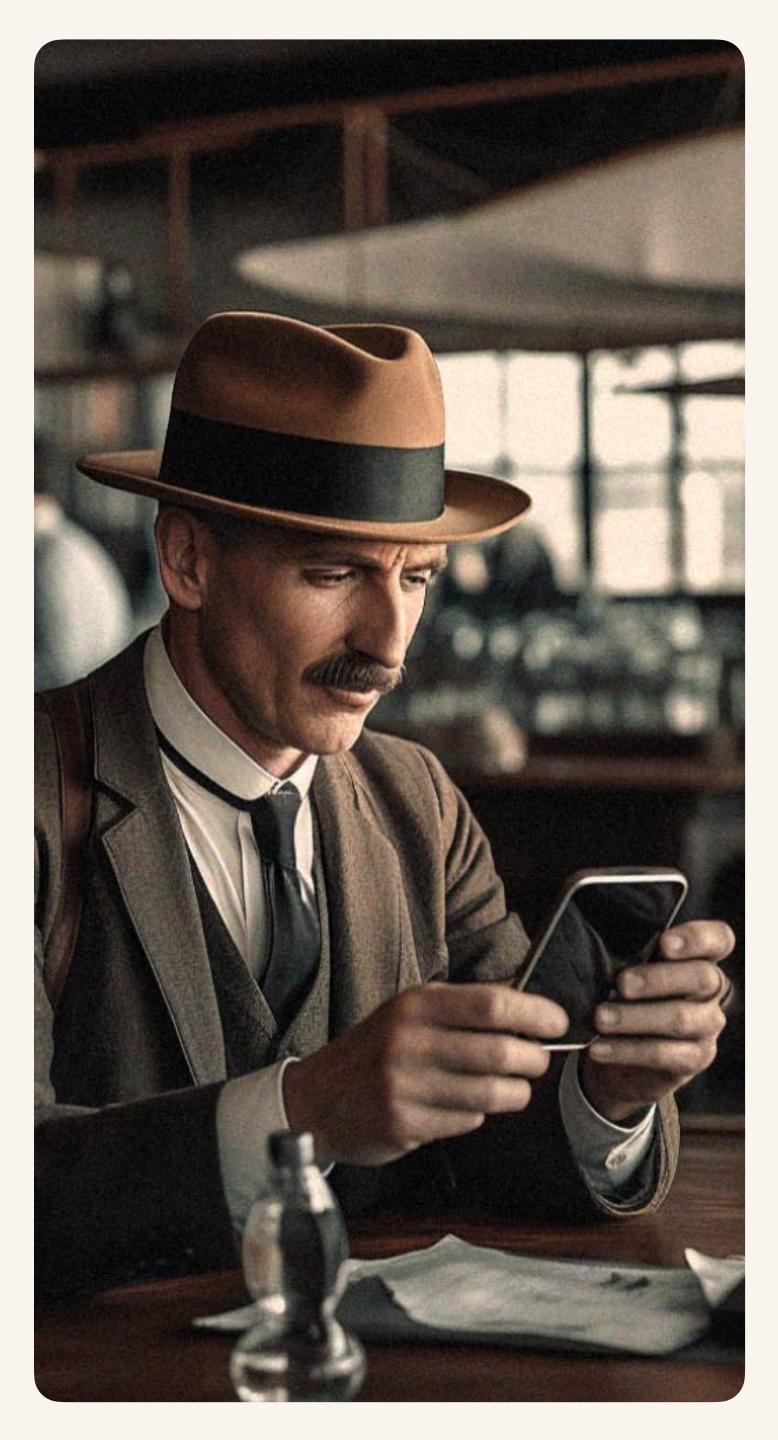
151 W 4TH STREET, SUITE 225 CINCINNATI, OH 45202



# EXPEDITION CAPABILITIES DECK

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SECTION ONE

# Origin Story

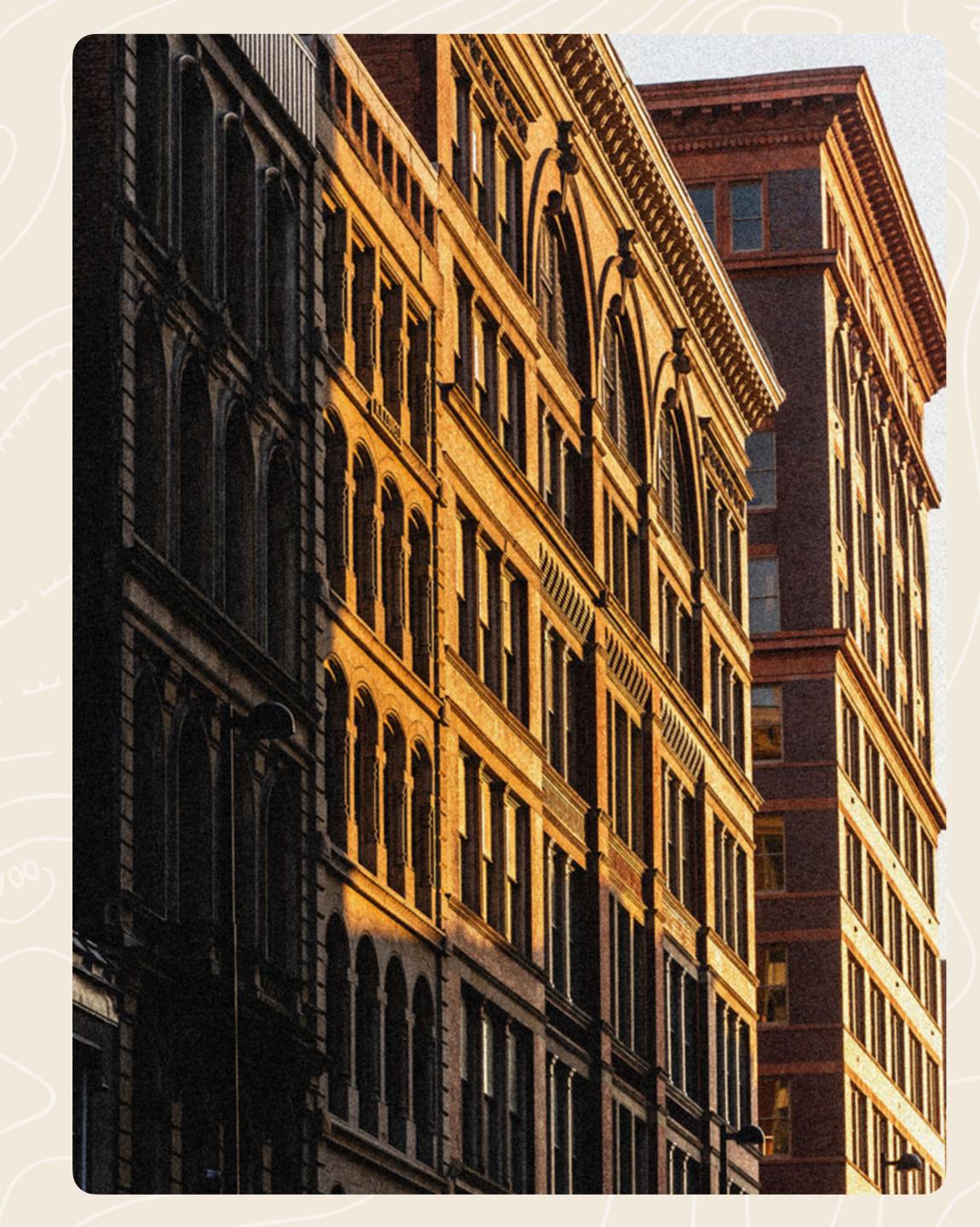


# Expedition

# There's no shortage of "quantity over quality" studios out there.

Expedition is a Cincinnati-based, full-service digital design studio. Specializing in comprehensive web design and development, content creation, brand development services, and creative-as-a-service subscriptions, you can access a range of creative services under one roof. With a team of skilled multidisciplinary designers and creatives, we provide proven results for a wide range of needs and budgets.

MADEBYEXPEDITION.COM



### WHAT WE DO

We offer a range of creative services with flexible pricing models for clients of all shapes and sizes.



# Strategy

- Creative Direction
- Brand Development
- Information Architecture
- Content Optimization

# [8]

# Content

- Illustration & Infographics
- Photo and Video
- Copywriting
- Al Prompt Generation

# n

# Design

- ✓ Web Design
- Website Development
- Branding and Identity
- Print and Graphic Design

# 

# Relief

- Creative-as-a-Service
- Content Implementation
- Website Maintenance
- Fractional CMO

# Project-based EX: WEB DESIGN

If you have well-defined project needs, this tried and true pricing model is the perfect way to get the results you need for your business.



# Subscription-based EX: CREATIVE-AS-A-SERVICE

As you grow, flexibility is key. Subscription-based pricing provides consistent, ongoing support, and a proactive partnership that can flex with your needs.

### **OUR VALUES**

# QUALITY

# Frankly, we're just not interested in "good enough."

Regardless of the project, our team will approach it with the same, unwavering pursuit of quality. It's just more fun that way.

### HONESTY

# Honesty over embellishment and clarity over mystery.

We know you're busy. We have no interest in wasting your time and money beating around the bush. It just makes thing harder and less enjoyable for everyone.

### CREATIVITY

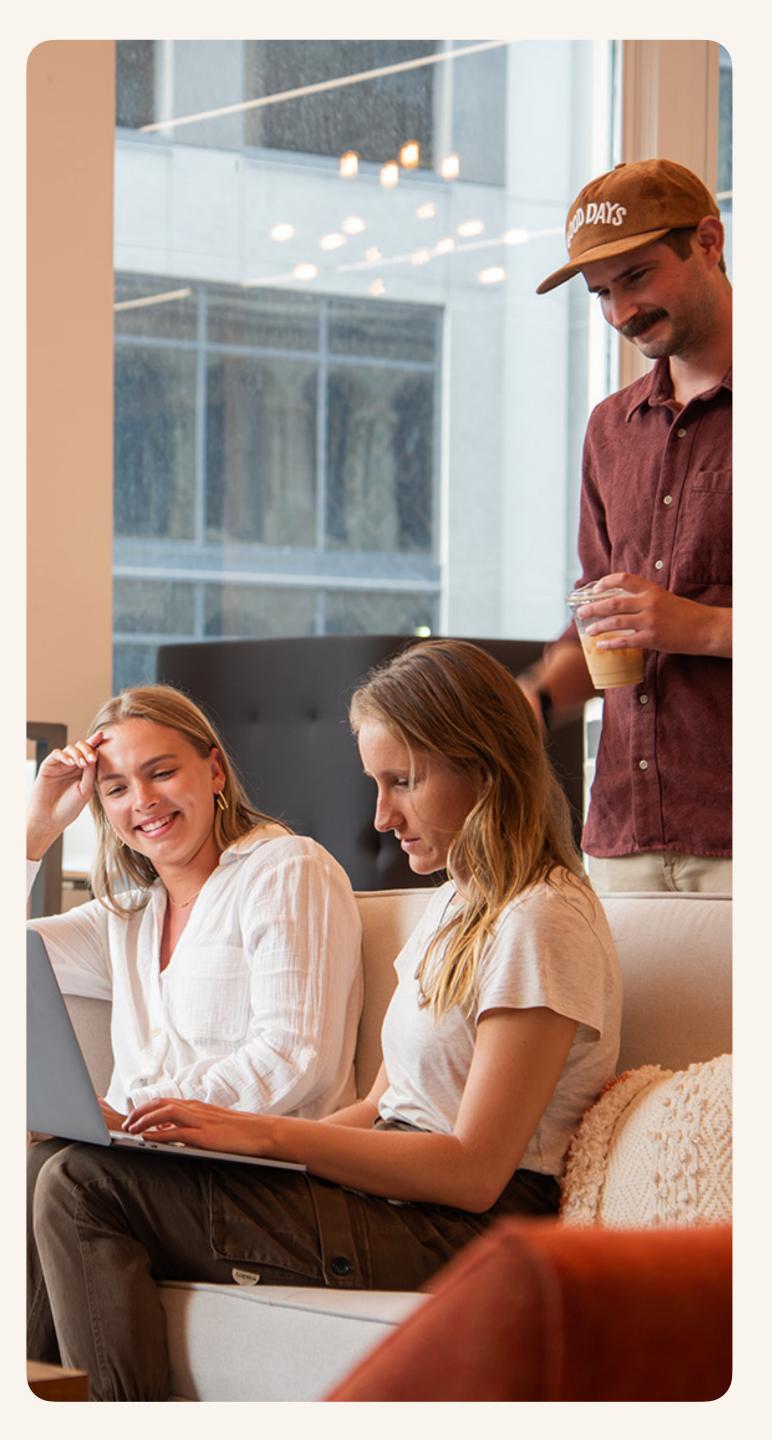
# It doesn't work without an unwavering passion for progress.

We're building a team of ambitious thinkers and top performing creatives with a passion for their craft. Like our industry, we're constantly evolving.

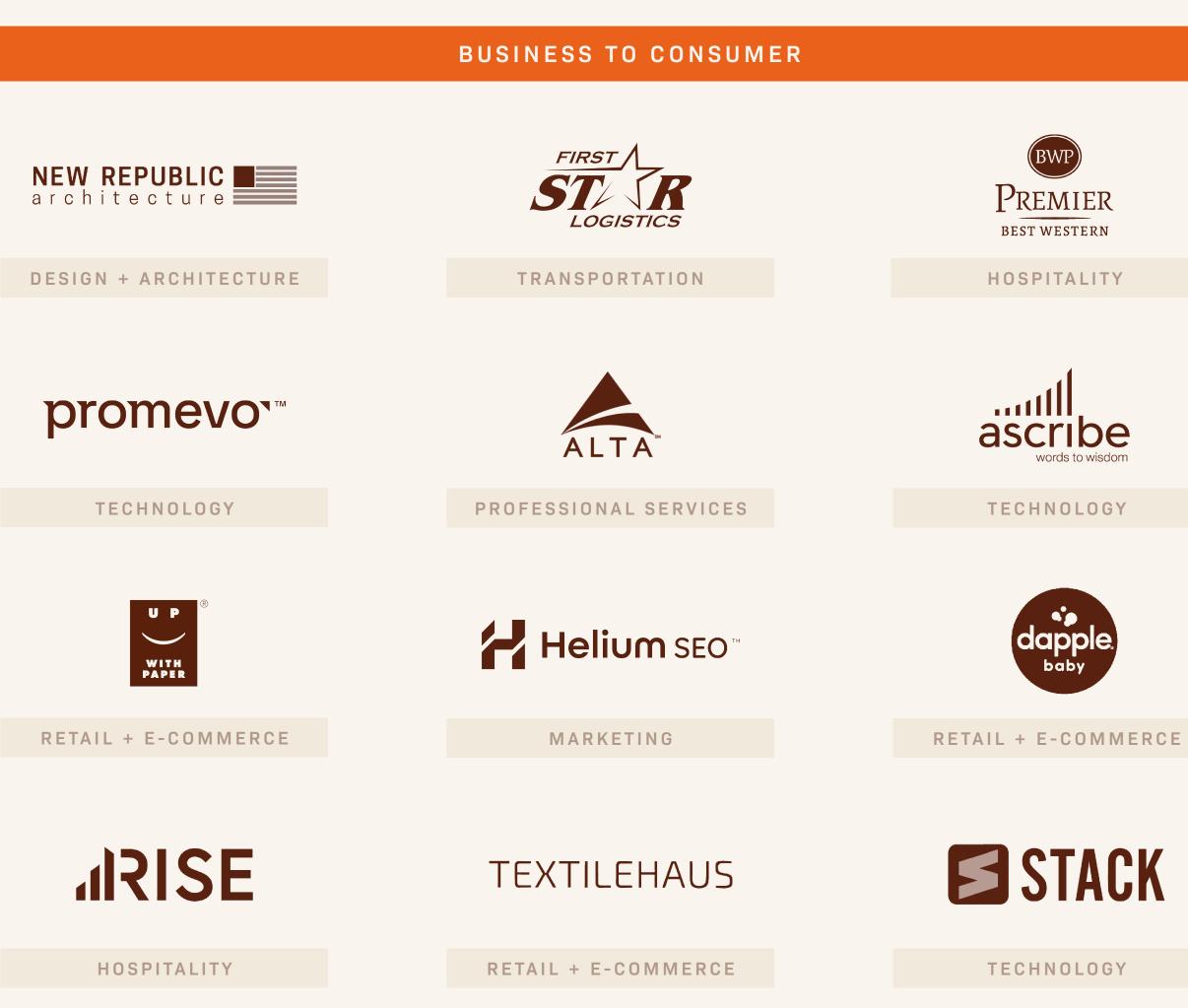
# FLEXIBILITY

# No client or project is the same. Neither is the solution.

A willingness to adapt is what keeps things interesting and has garnered positive results and client feedback. Why stop now?



### INDUSTRY RANGE



### **BUSINESS TO BUSINESS**





EDUCATION



MANUFACTURING



MANUFACTURING



TECHNOLOGY



FOOD + BEVERAGE



NOT-FOR-PROFIT



RETAIL + E-COMMERCE



NOT-FOR-PROFIT

MADEBYEXPEDITION.COM

### THE EXPEDITION TEAM



# Bradley Givens CREATIVE DIRECTOR

A digital archaeologist who embraces challenges with curiosity. Brad finds joy in ancient arts like coffee-making, mustache grooming, and drumming.



Brian Spitzig VISUAL DIRECTOR

A critical thinker, Brian sculpts project with precision, channeling Arctic determination. Beyond the screen, he enjoys backpacking, hockey, and skiin



Leah Dupre

ts	Our resident jungle explorer, is a color
	alchemist and digital design maestro.
	Beyond pixels and Pantones, find Leah
ng.	climbing trees, doodling, and crocheting.



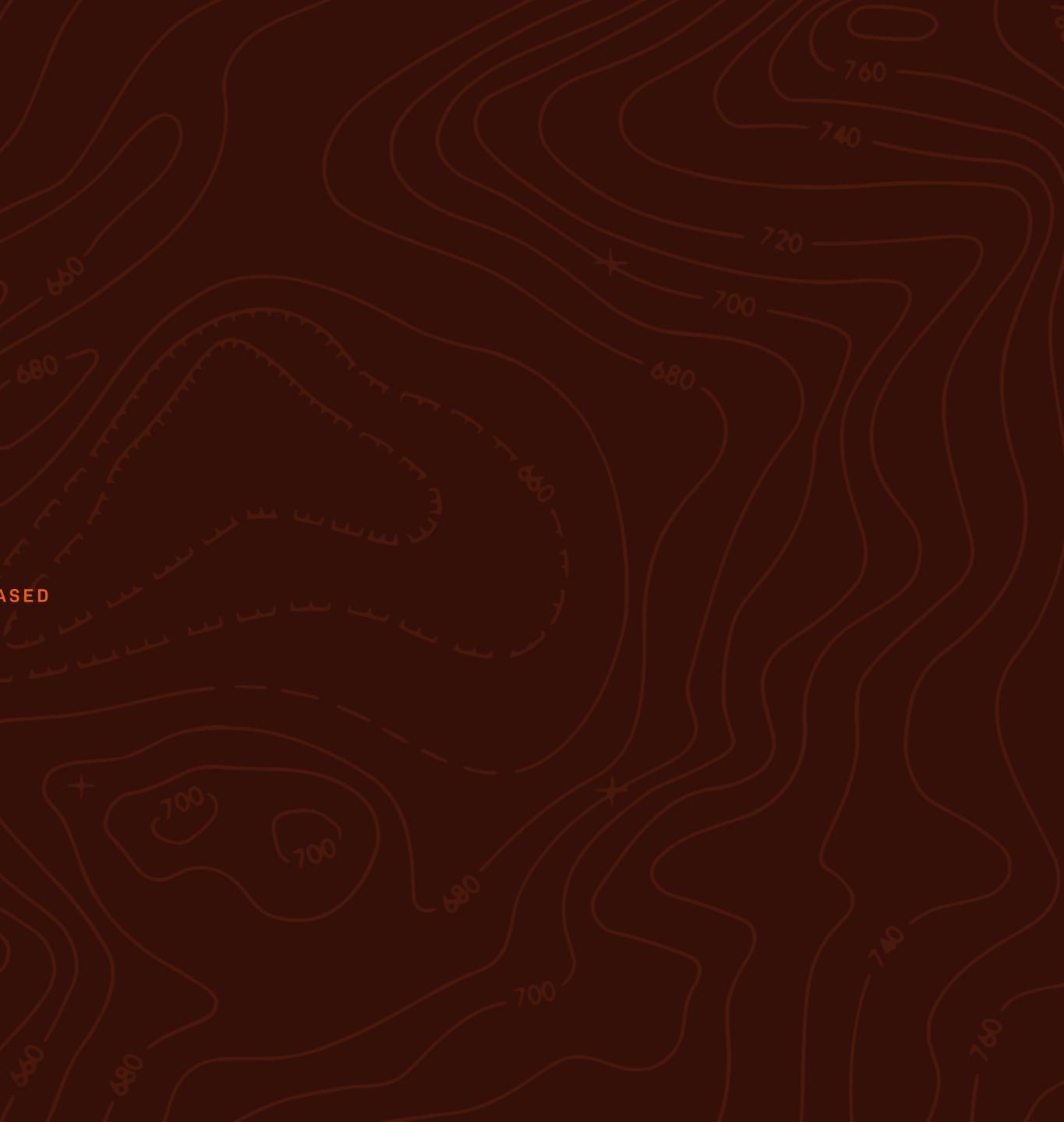
Riley Best

Her cutlass-sharp eye for detail in print and digital design instills fear in design foes. Off duty, catch her dancing, playing pickleball, or treasure hunting at the thrift.



SECTION TWO

# Web Design Services PROJECT-BASED

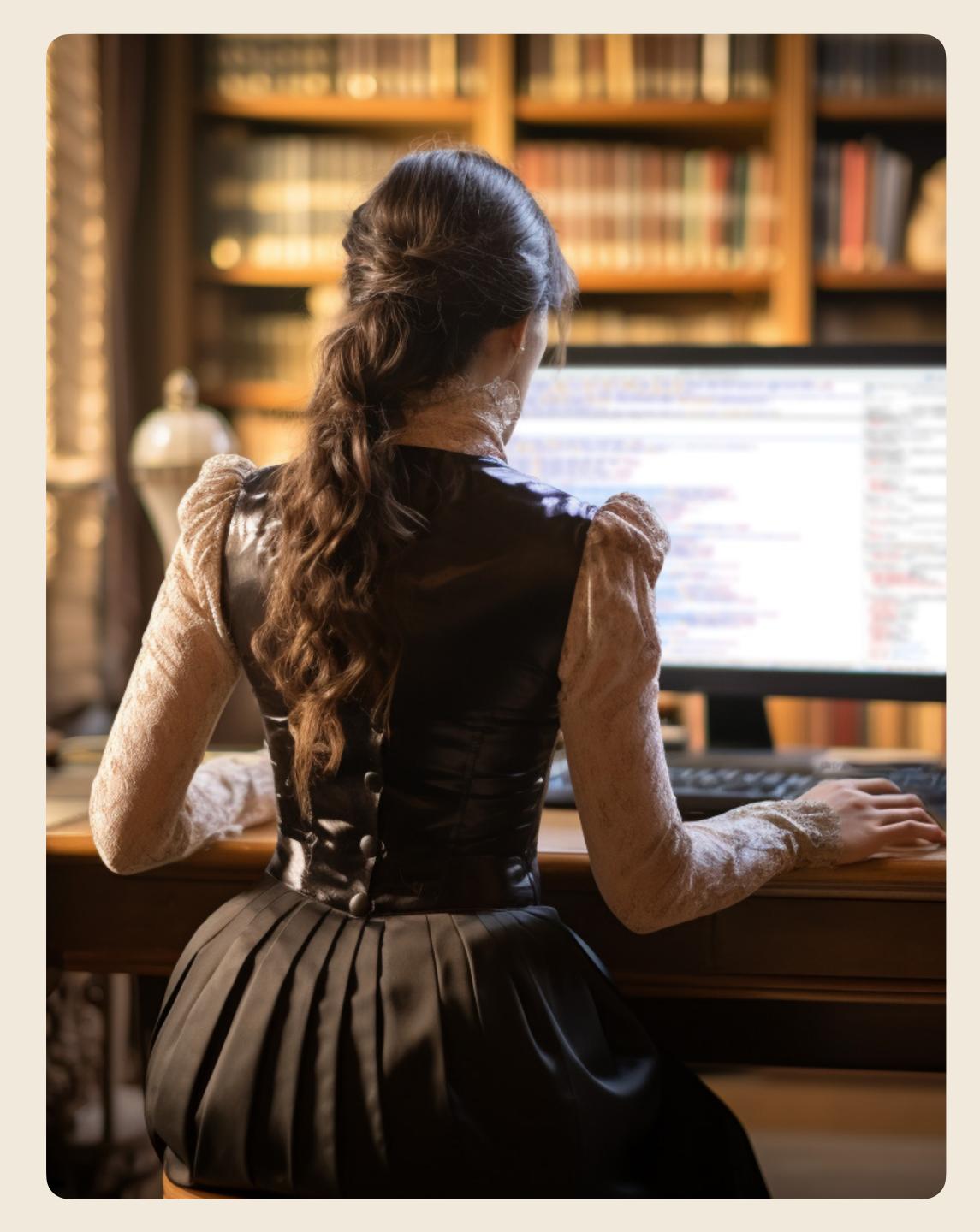


### WEB DESIGN SERVICES



# An agency approach with the personalization of a boutique studio.

We understand the pivotal role an effective website plays in capturing user attention, conveying brand identity, and driving online success. We've built a design and development process intended to help you get the most of your investment. We believe a new website is more than skin deep and can provide the perfect opportunity to...



### WEBSITE REDESIGN OPPORTUNITIES

# 뿊

# Improve User Experience (UX)

We craft websites that effortlessly guide users, are visually captivating, foster engagement, and deliver sought-after information directly and effectively.

# 

**Increase Conversions** 

intuitive user interface.

# زلك

# **Reduce Clicks**

At Expedition, we create mobile-friendly sites that require fewer clicks to complete an action. This ensures that the site is easier to use on smaller screens and in turn will improve user engagement and conversions.



# **Support SEO Efforts**

- To boost conversions, we tailor website
- designs precisely for your audience, featuring
- a compelling call-to-action and an effortlessly

- We empower your site with robust SEO capabilities through strategic optimizations: refining site structure, fine-tuning content with
- keywords, and enhancing overall performance.



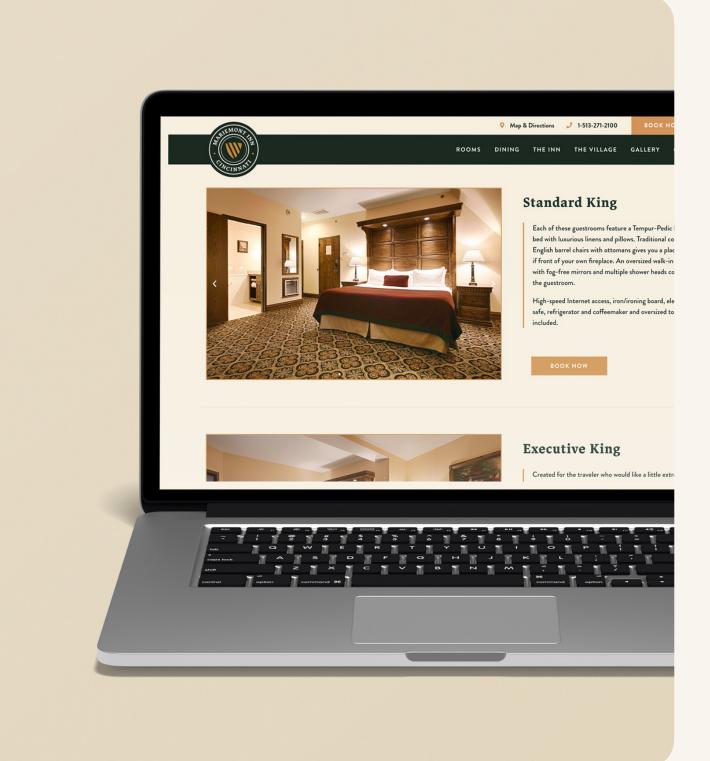
# Enhance the Brand Image

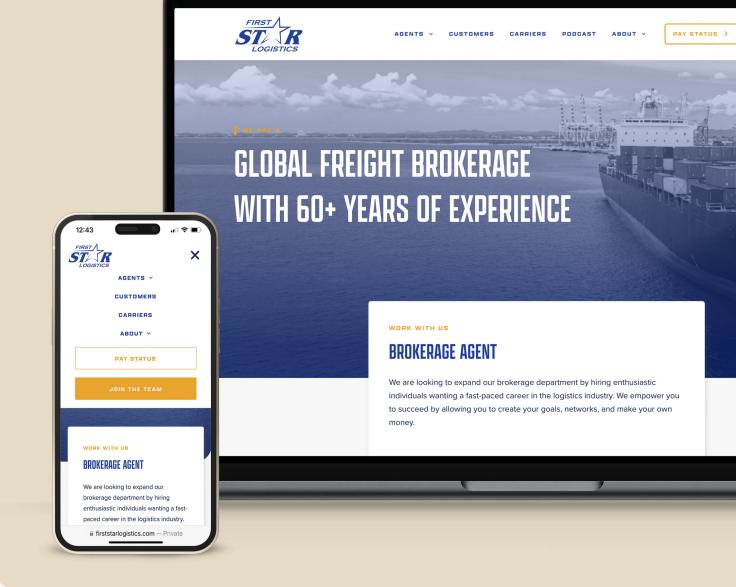
Through our website redesign process, we rejuvenate and elevate your brand image, ensuring that your site resonates perfectly with your company's values, message, and aesthetic essence.

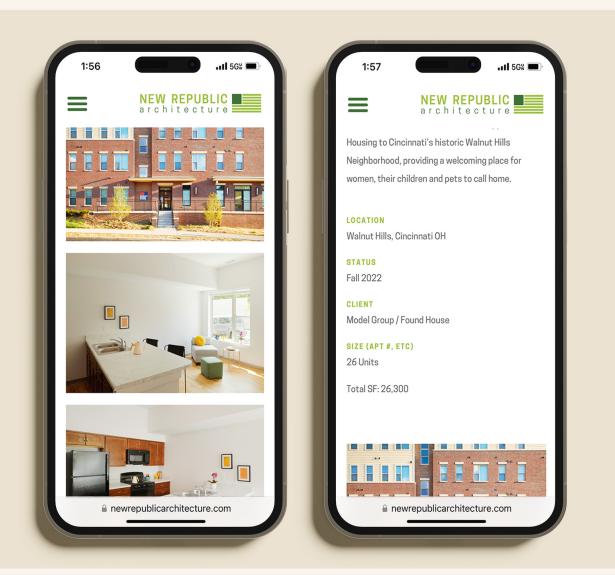
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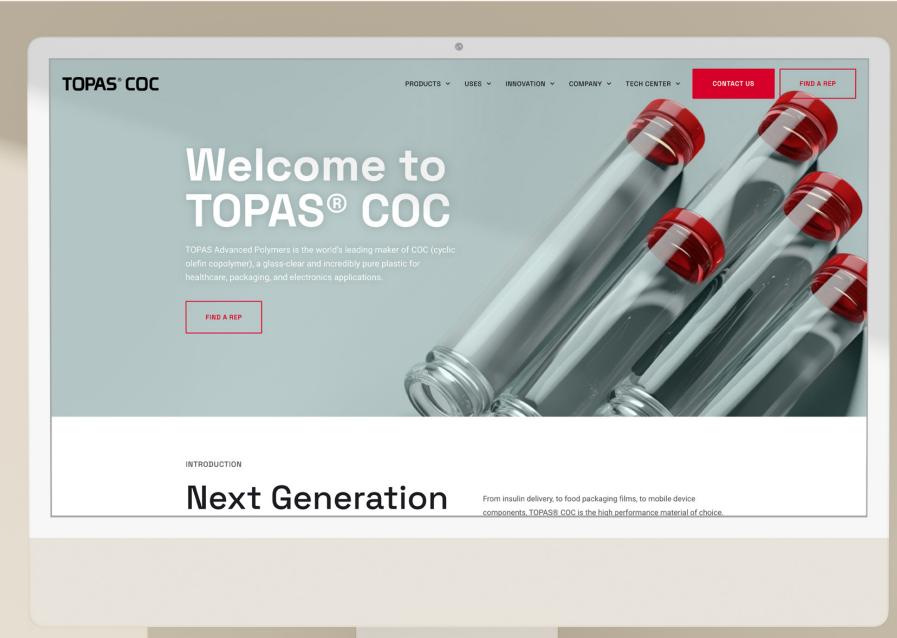
# **Enhance Performance and Ease of Use**

Our sites are built to perform. Elevating performance leads to better user experiences, lower bounce rates, and increased engagement and conversions. Additionally, it boosts search engine rankings.

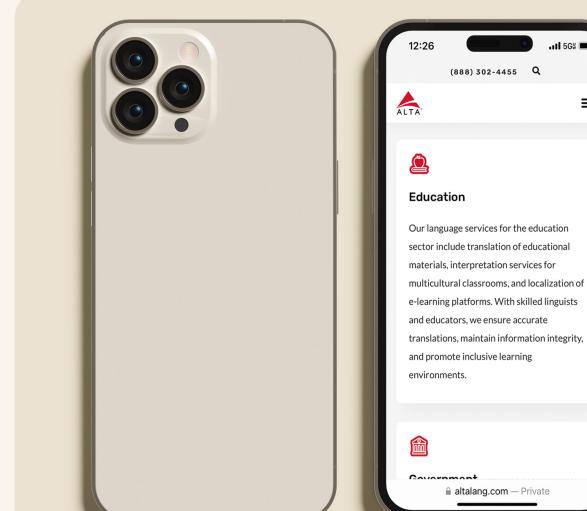


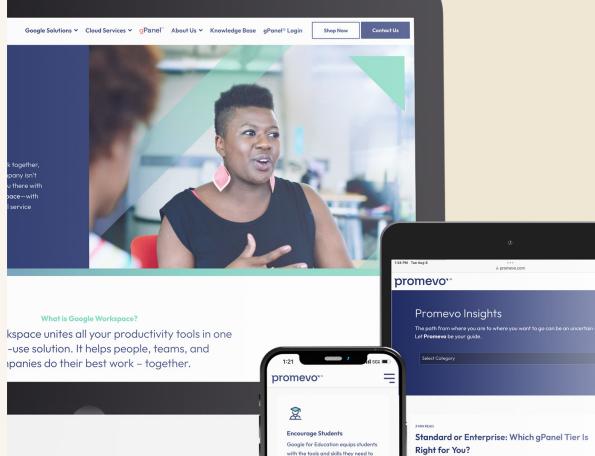


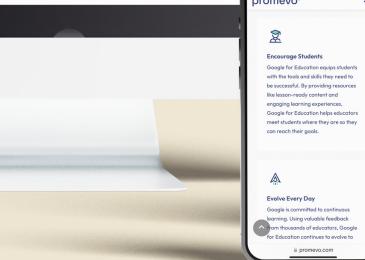




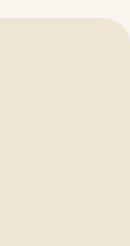
individuals wanting a fast-paced career in the logistics industry. We empower you to succeed by allowing you to create your goals, networks, and make your own







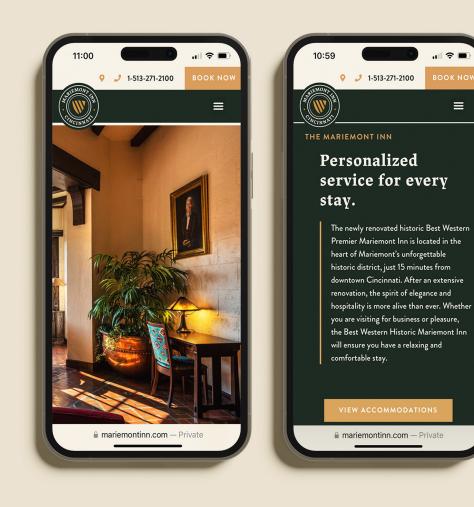


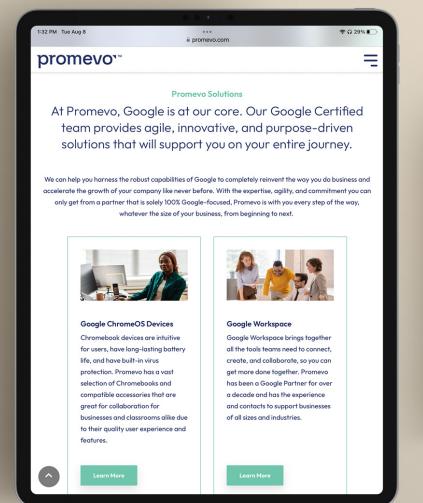


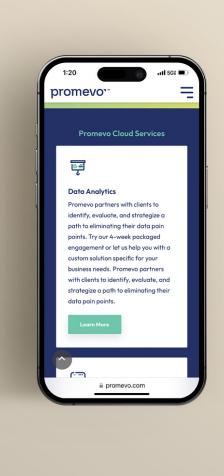


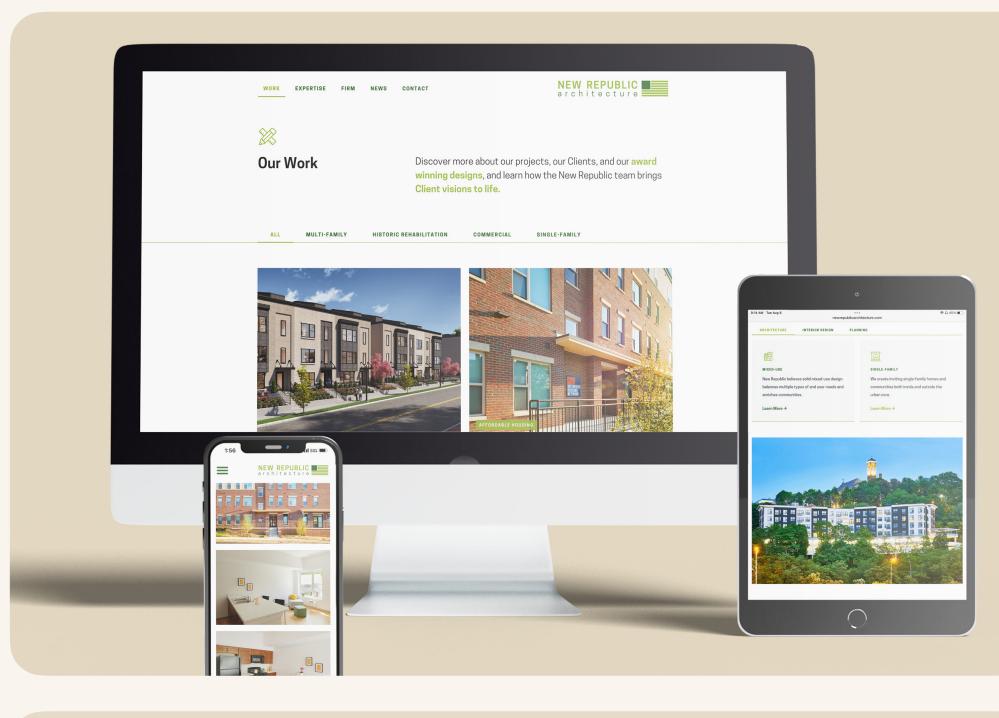
Google We

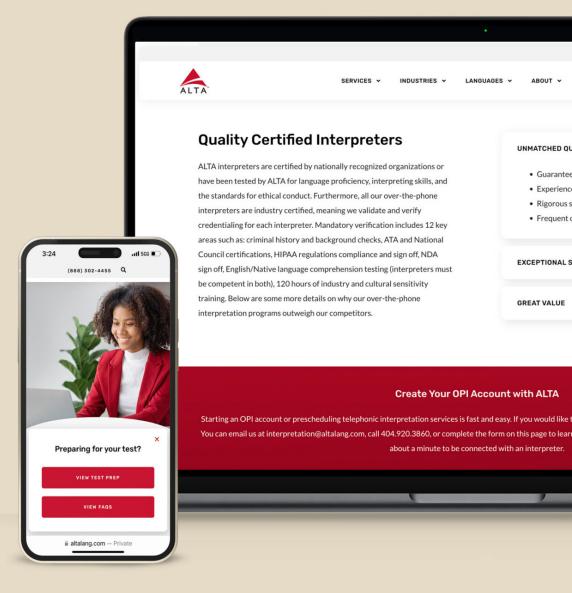
gPanel

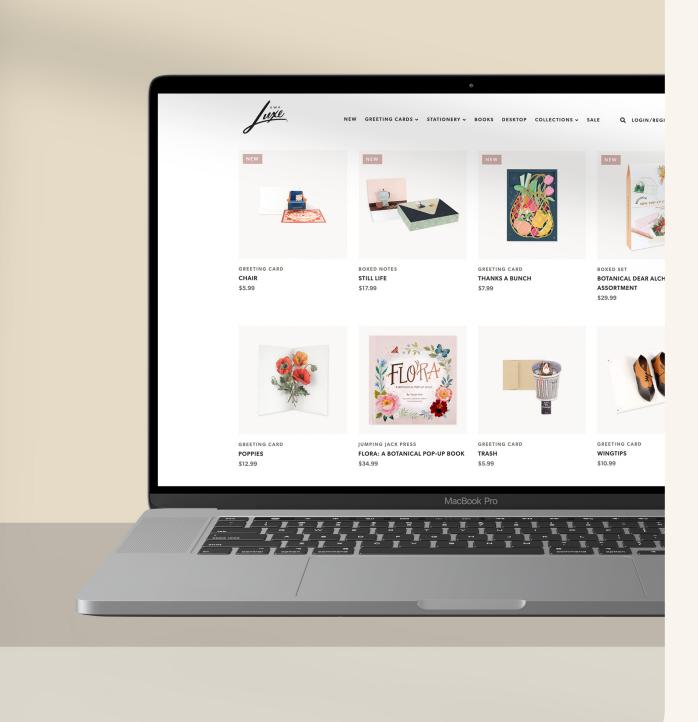










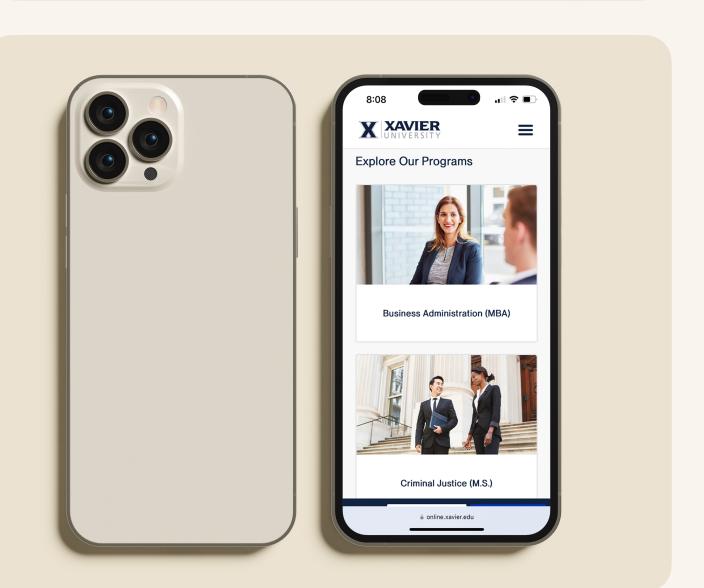


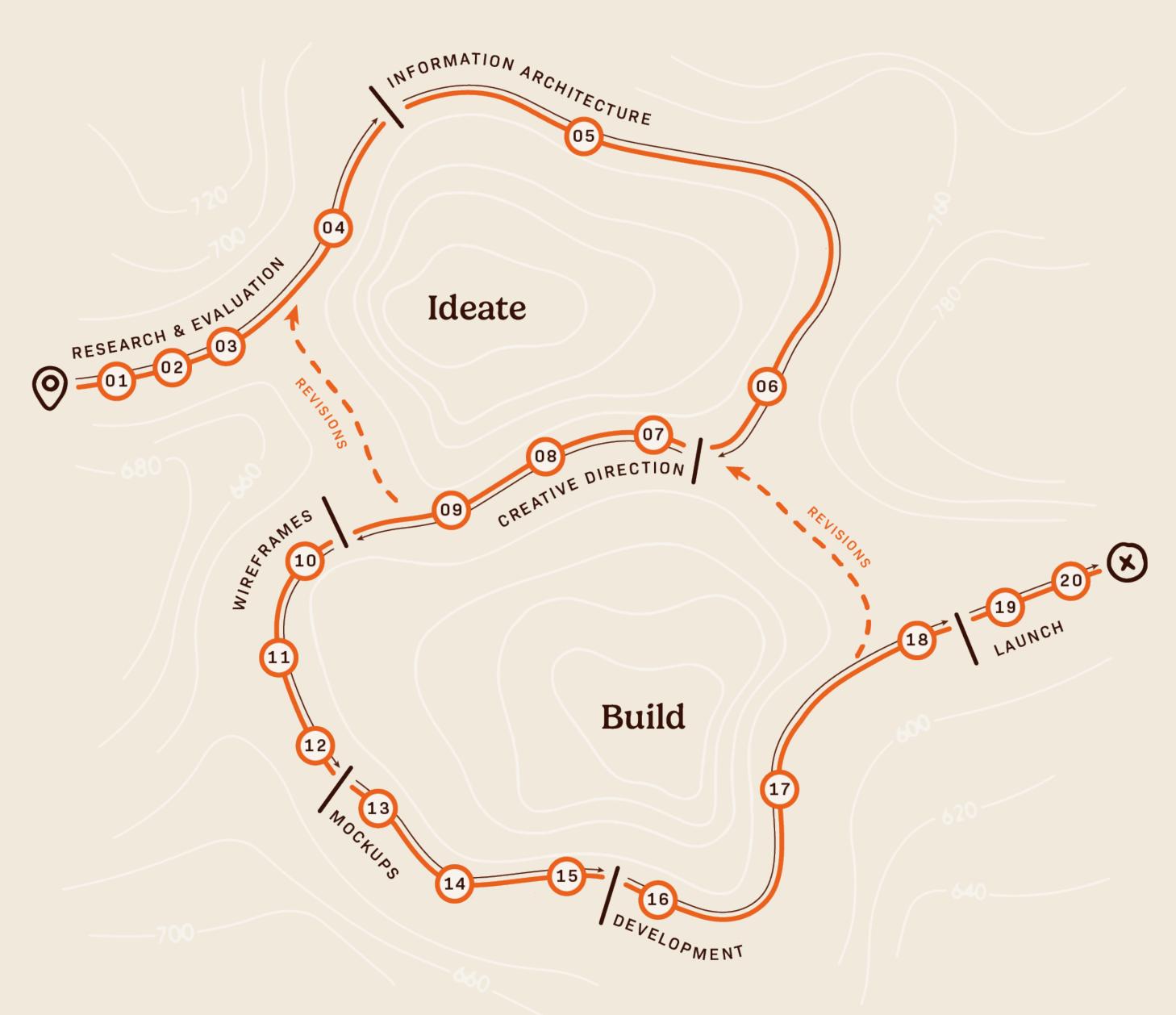
Guaranteed accuracy     Guaranteed accuracy     Guaranteed accuracy     Guaranteed accuracy     Experienced professional interpreters     Rigorous screening requirements     Rigorous screening requirements     Frequent quality checks     Frequent quality checks     Compliance and sign off, NDA     nsion testing (interpreters must     y and cultural sensitivity			TESTING LOGIN	TRAINING LOGIN	(888) 302-4455	۹
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<ul> <li>Guaranteed accuracy</li> <li>Experienced professional interpreters</li> <li>Rigorous screening requirements</li> <li>Rigorous screening requirements</li> <li>Frequent quality checks</li> </ul>	preters	UNMATCHED Q	UALITY		•	
empliance and sign off, NDA ension testing (interpreters must ry and cultural sensitivity	y recognized organizations or ficiency, interpreting skills, and nore, all our over-the-phone g we validate and verify pry verification includes 12 key und checks. ATA and National	<ul><li>Experienced professional interpreters</li><li>Rigorous screening requirements</li></ul>				
	nsion testing (interpreters must	EXCEPTIONAL	SERVICE		0	
hy our over-the-phone GREAT VALUE O	hy our over-the-phone	GREAT VALUE			0	

buld like to test our service, please ask us to set up a free den

about a minute to be connected with an interpreter

ore. Once your account is established, it only takes

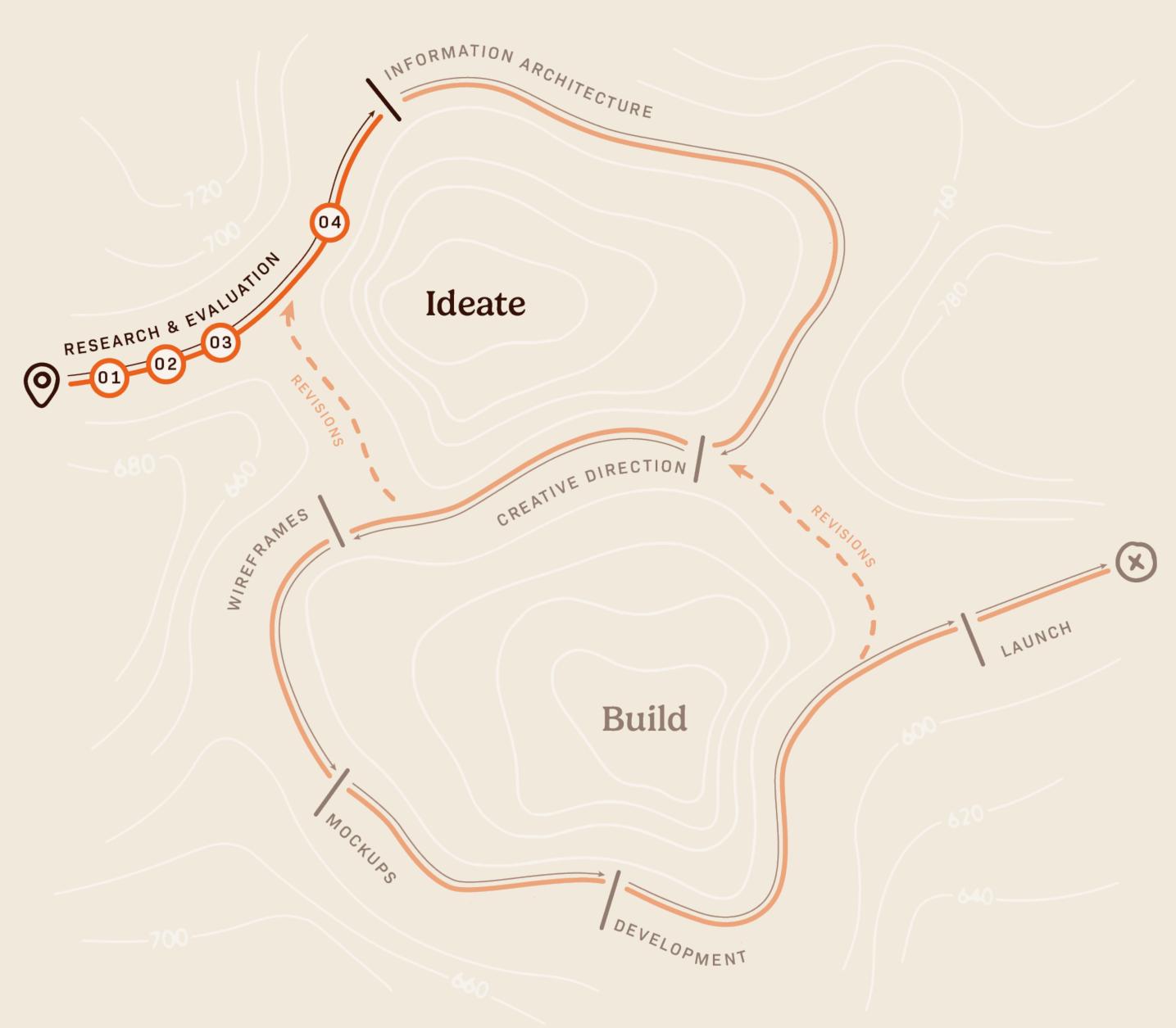




# OVERVIEW

# A journey intended to redefine your online presence.

Our process is adapted from years of experience at both the entrepreneurial and agency level. We've maintained and improved on all the worthwhile deliverables while trimming the fat. Explore our meticulously crafted design process fine-tuned to drive real results.



### **RESEARCH & EVALUATION**

# Quality made possible through understanding.

Every successful design process begins with a deep understanding. We'll discuss your brand, your business, strategy, goals, objectives, and site expectations through a series of workshops in order to develop a clear project understanding and a solid starting point.

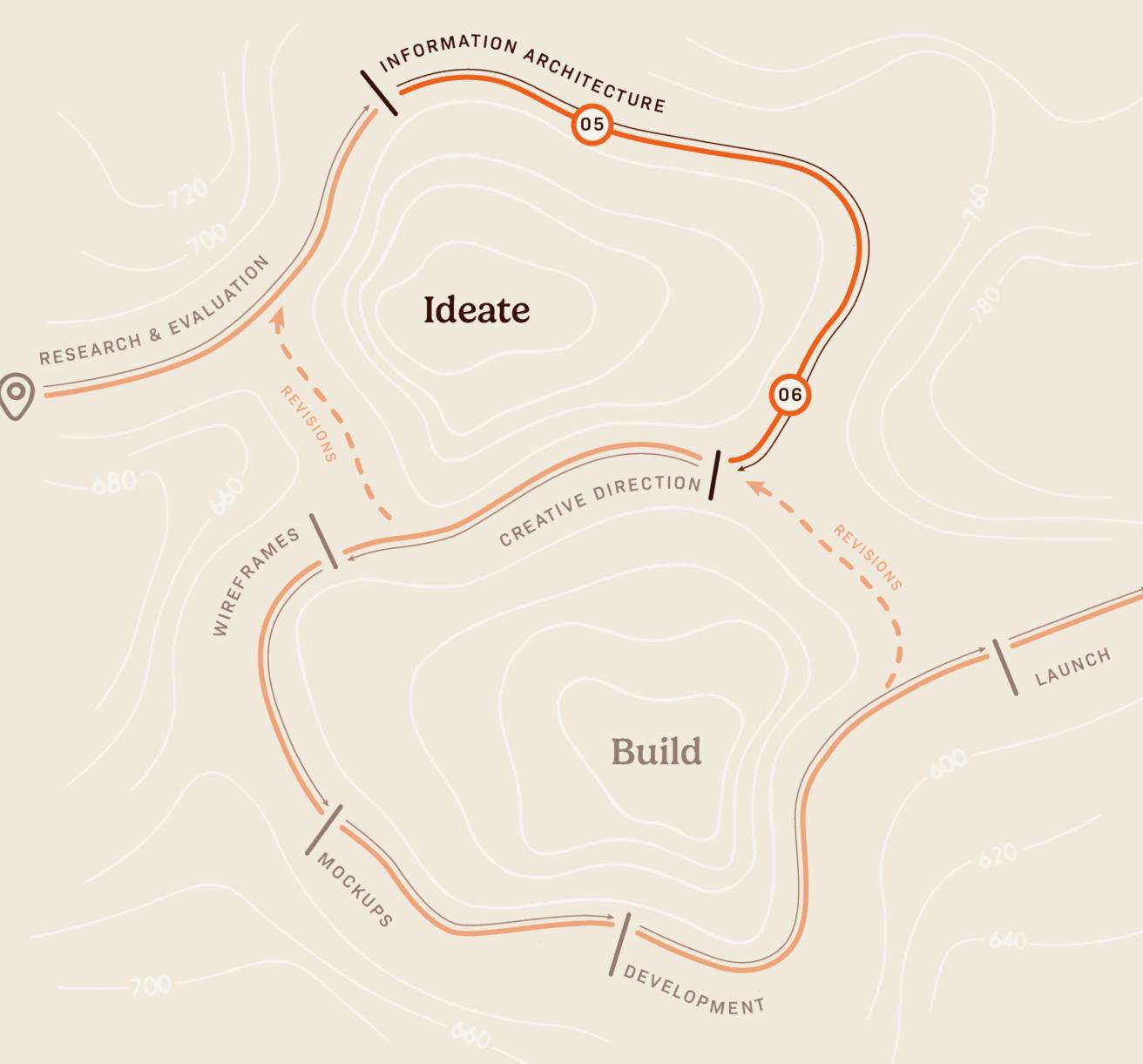
- **01.** Project Goals Workshop
- **02.** Project Reality Workshop
- **03.** Project Options Workshop
- **04.** Brand Development Workshop

# INFORMATION ARCHITECTURE

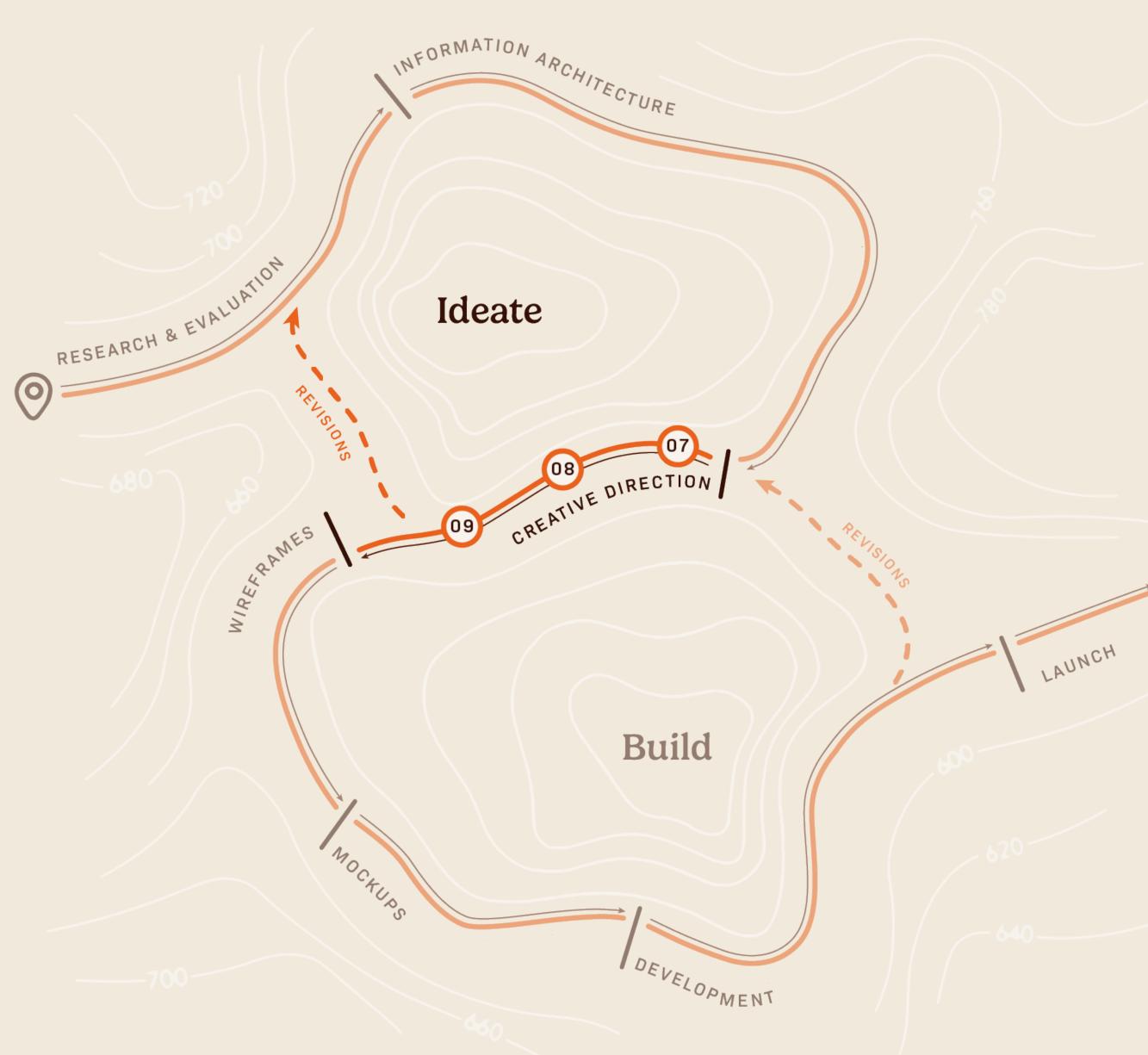
# A strategic approach to ensure usability and performance.

Building a user-friendly and intuitive website requires meticulous planning of its structure and navigation. Through review of the existing site and a proposed make recommendations for changes that will target our ideal destination for the site design and build.

- **05.** Existing Sitemap Review
- **06.** Proposed Sitemap and Content Blocks







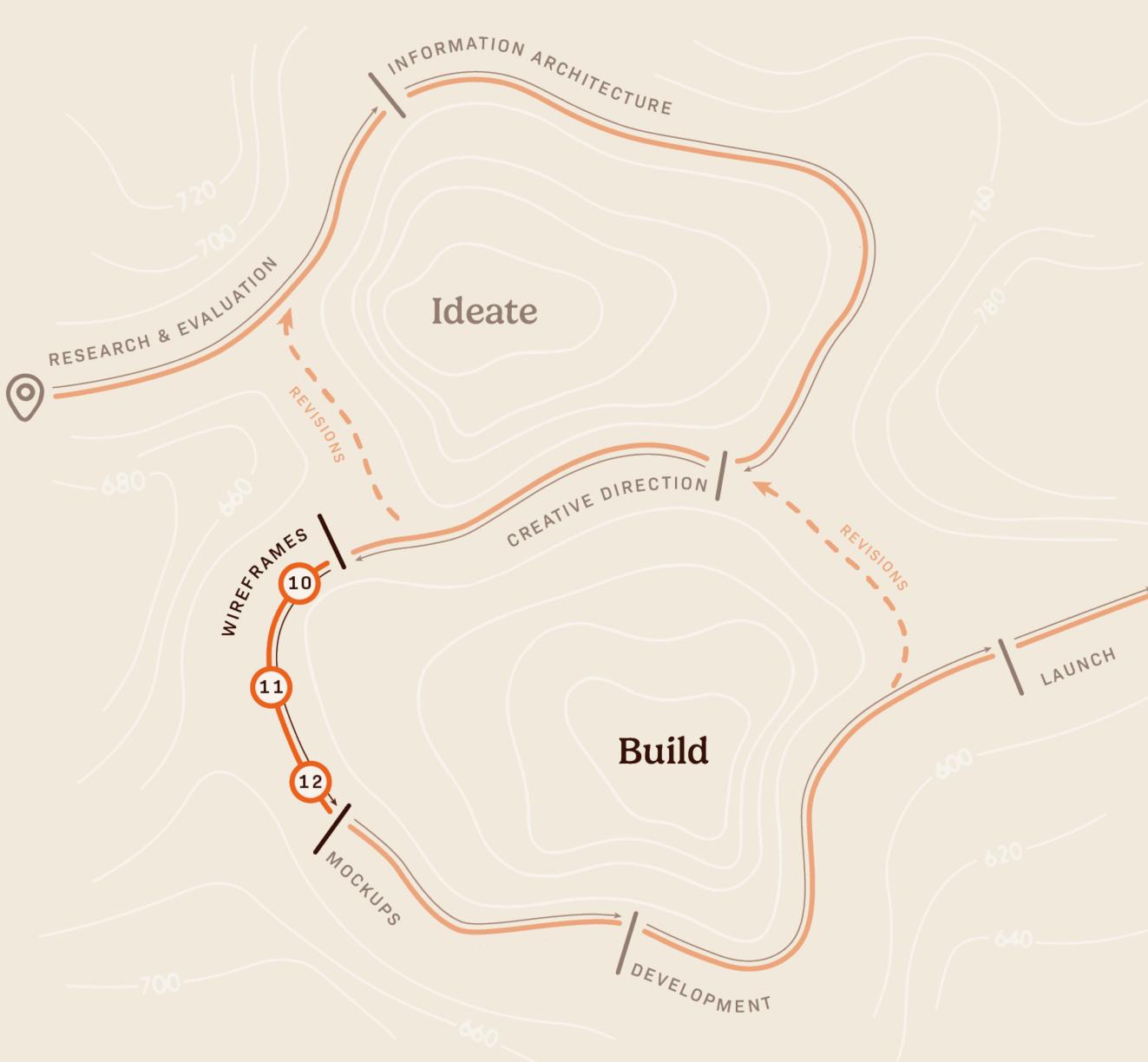
# CREATIVE DIRECTION

# Setting sail to create direction and assets that reflect you.

With a solid understanding of your brand identity and target audience, we develop a unique design direction for your website to resonate with your brand and capture the essence of your identity.

- **07.** Existing Site Review
- **08.** Competitor Site Review
- **09.** Design Recommendations and Themes





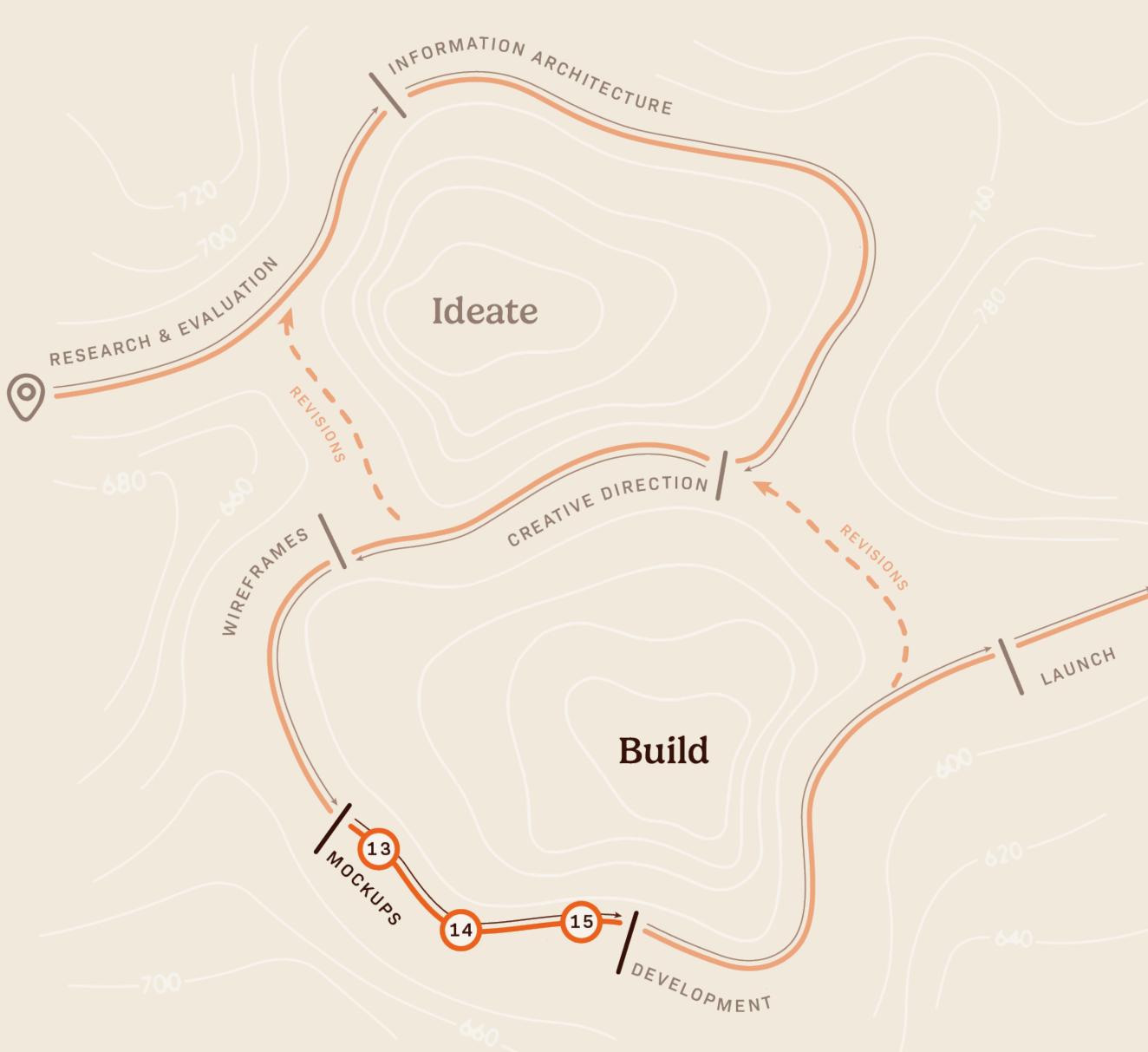
# WIREFRAMES

# Visually establish the structural blueprint.

Wireframing is a critical step in turning ideas into a tangible design. We create wireframes that outline the layout and placement of elements to ensure the logical flow of information and functionality before moving on to the visual design stage.

- **10.** Initial Wireframes
- **11.** Revision Rounds
- **12.** Final Wireframes





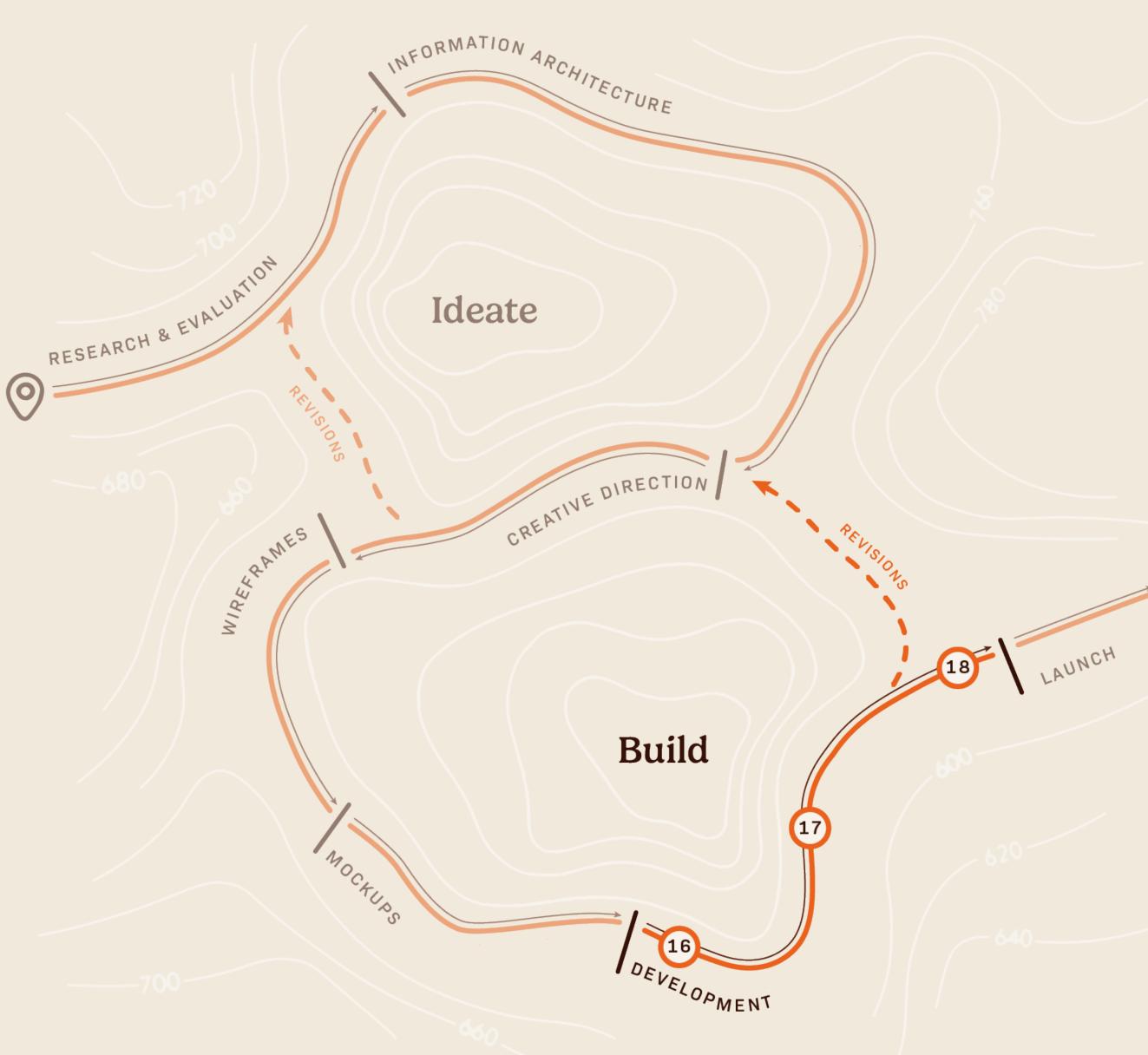
### MOCKUPS

# Transforming blueprints to beauty and ensuring visions align.

Bringing the wireframes to life, we'll review mockups that give you a realistic preview of how the final website could look. This stage allows you to provide feedback and make adjustments to the design before moving on to the development phase.

- **13.** Initial Mockups
- **14.** Revision Rounds
- **15.** Final Mockups





### DEVELOPMENT

# Your brand transformed into digital reality.

Utilizing industry-leading technologies and best practices to ensure your website is responsive, fast-loading, and compatible with various devices and browsers, we begin to build the final product.

- **16.** Back-end Development
- **17.** Front-end Development
- **18**. Testing and Final Revisions



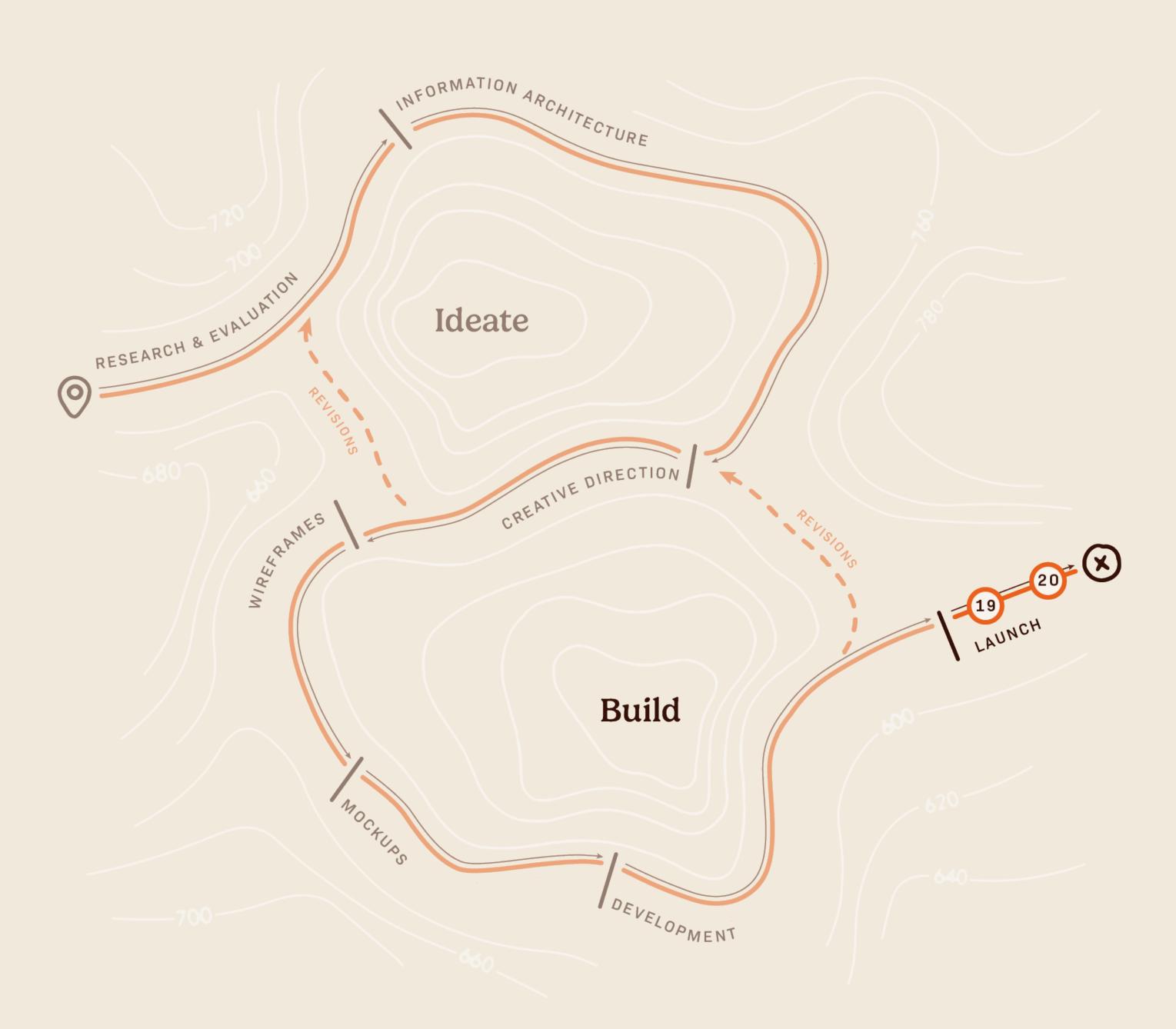
# LAUNCH

# Helping you disembark with confidence.

When your website is ready to launch, we ensure a seamless transition to the live environment. Our support doesn't have to stop there – we can provide ongoing maintenance, updates, and support to keep your website running optimally and adapting to evolving trends.

- **19.** Site Launch and Testing
- **20.** Ongoing Support

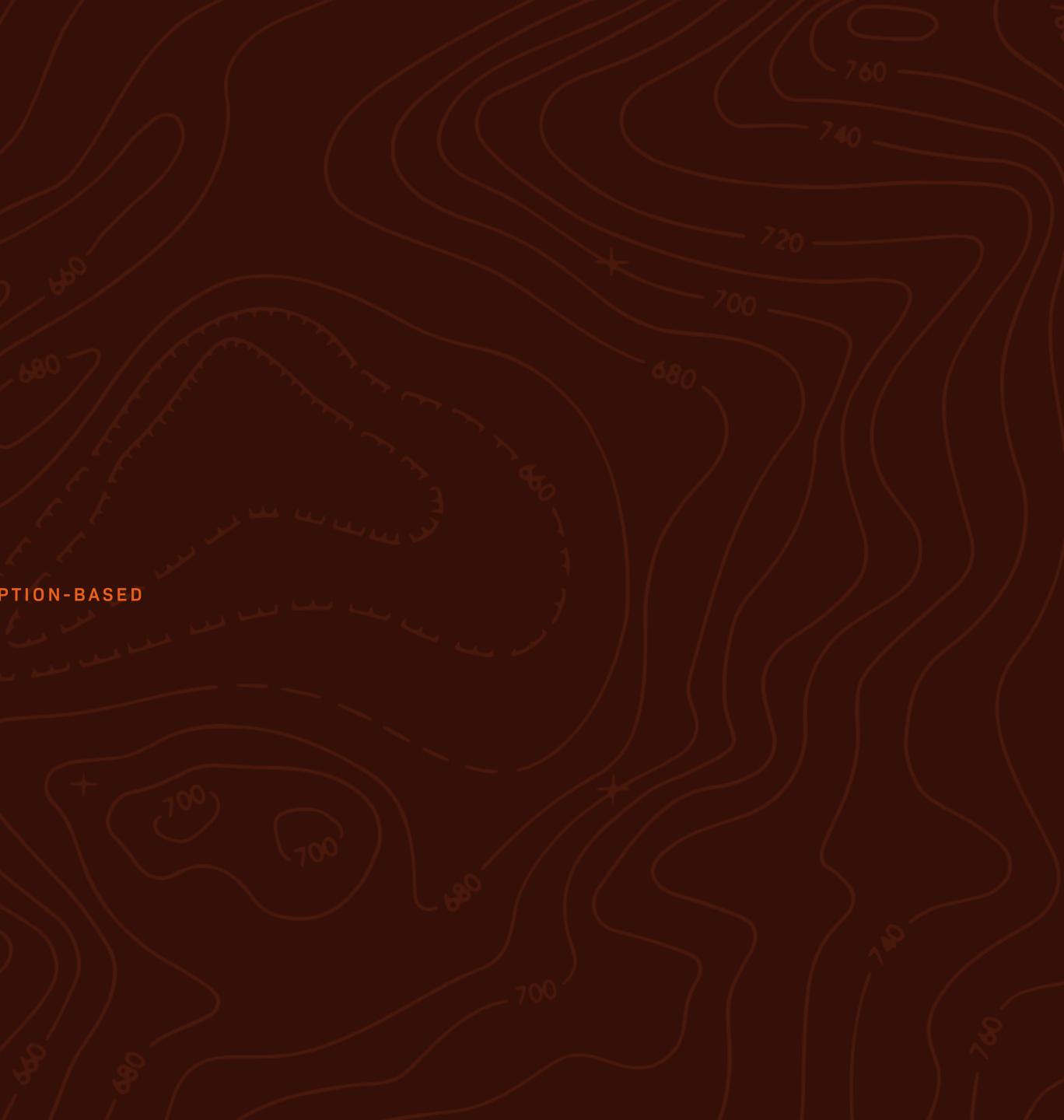
Learn more at madebyexpedition.com >





SECTION THREE

# Creative-as-a-Service SUBSCRIPTION-BASED



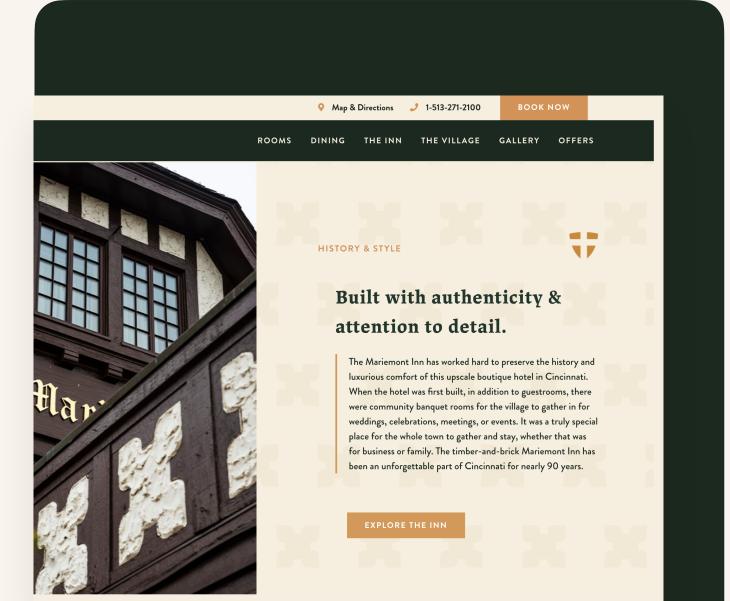
CREATIVE-AS-A-SERVICE SUBSCRIPTIONS



# Access a suite of creative *and* development services under one roof.

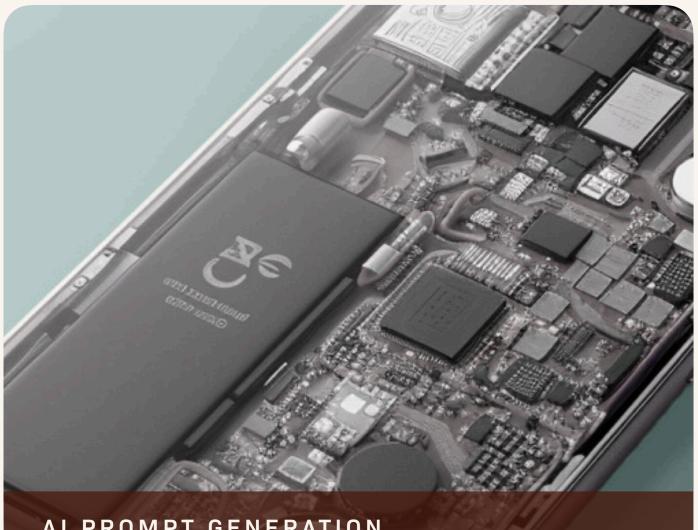
Creative-as-a-Service subscriptions offer consistent, ongoing support, and a proactive partnership that can flex with your changing needs. Don't waste time and money hiring multiple designers and developers. Ensure faster turnarounds and adapt on the fly with a highly skilled team investing in your goals and objectives.







### WEBSITE DESIGN + DEVELOPMENT



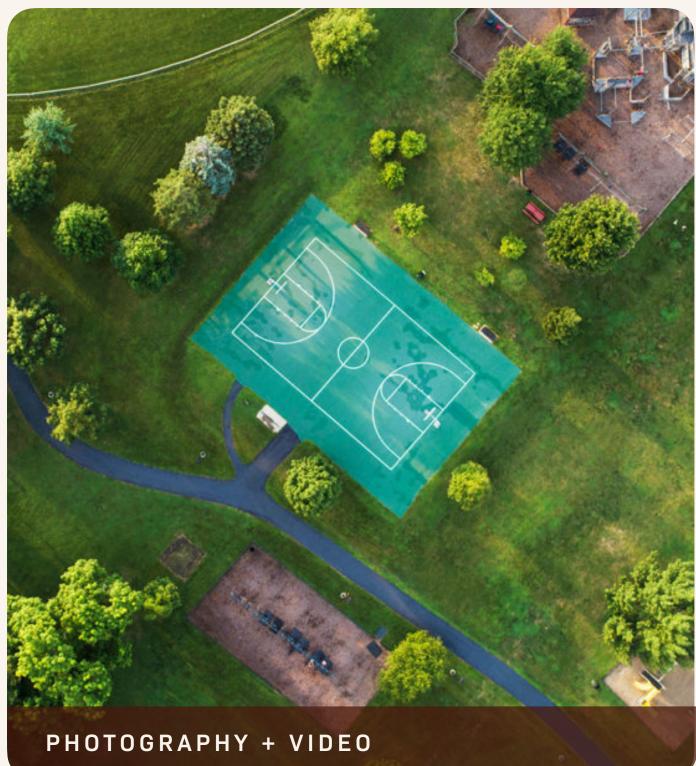
AI PROMPT GENERATION



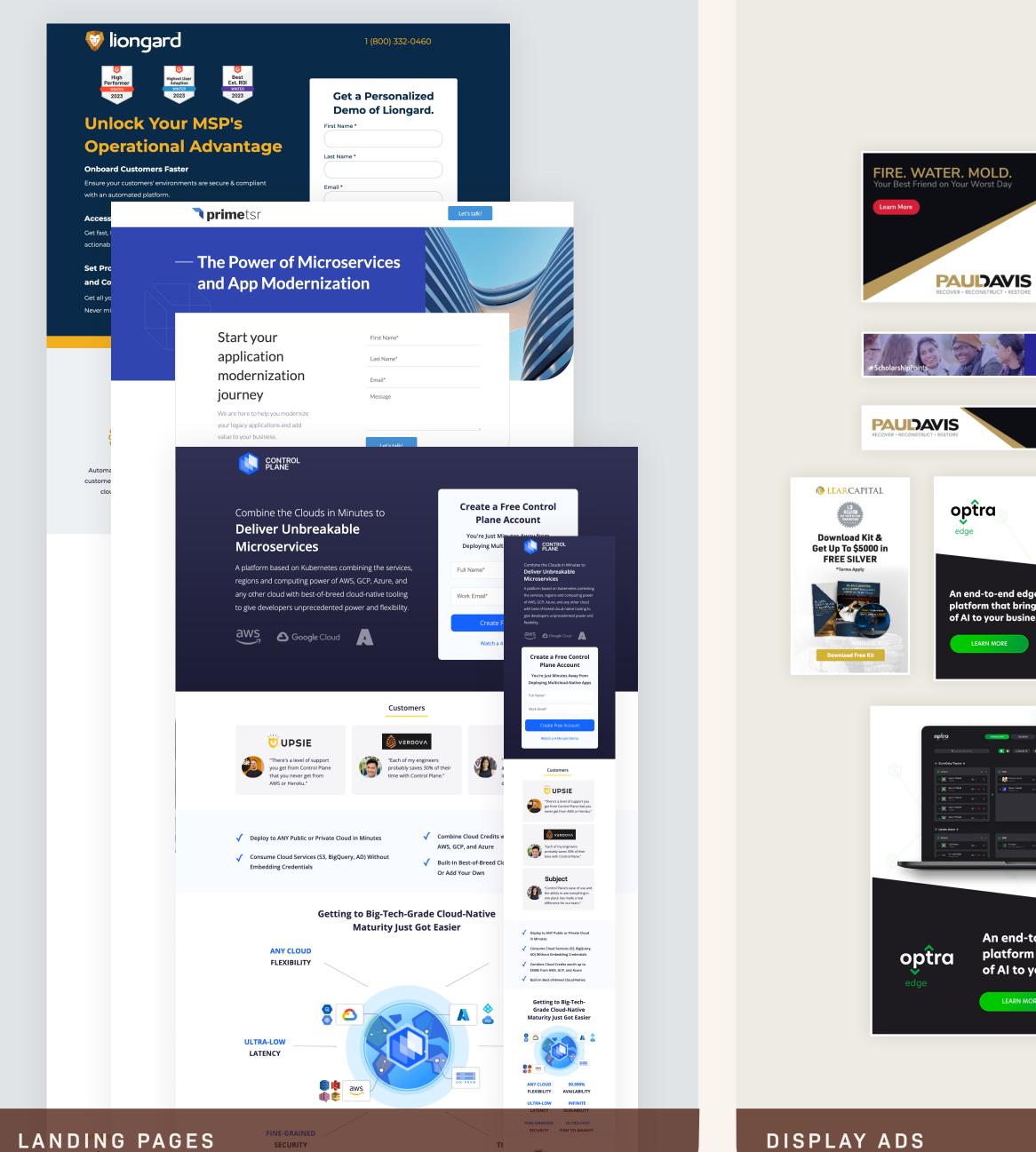
ASSET CREATION + IMPLEMENTATION

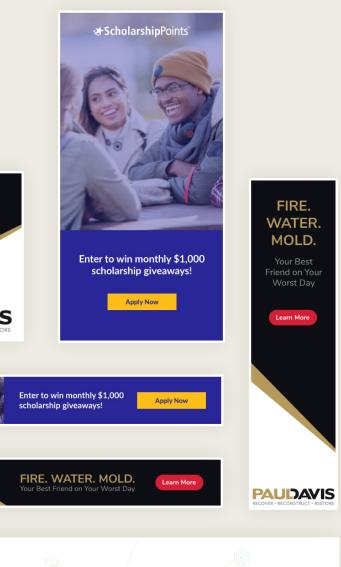


# BRANDING + VISUAL IDENTITY





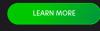








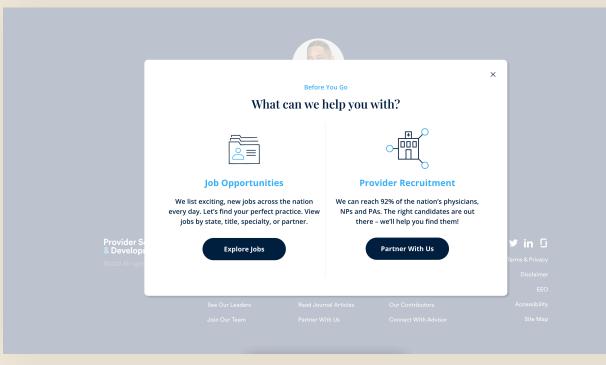
An end-to-end edge computing platform that brings the promise of AI to your business operation.

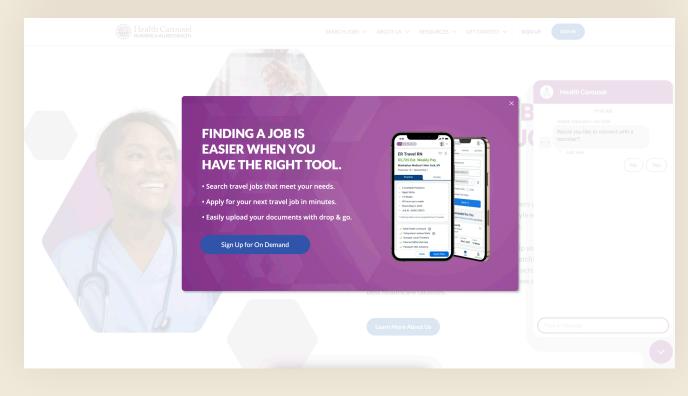






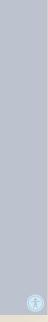


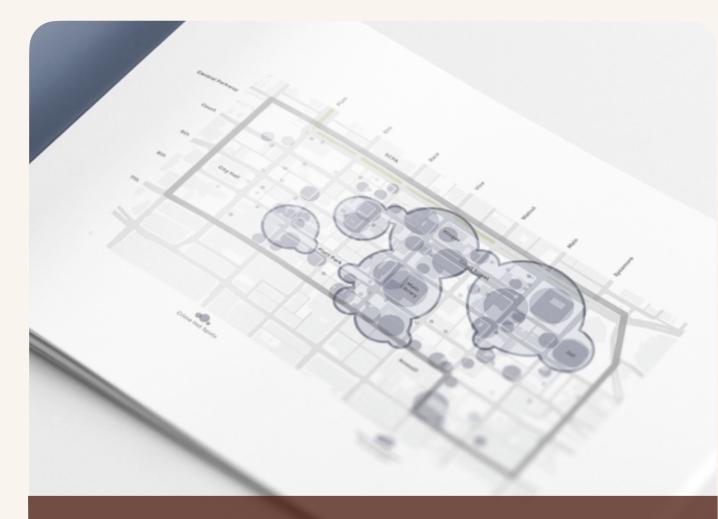


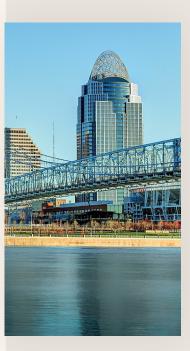


### CRO + POP-UPS







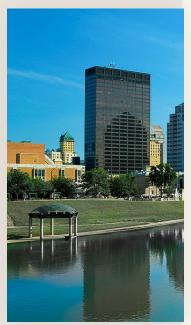




# ASSET CREATION + IMPLEMENTATION

	PHOTO SOURCING & EDITING	
	TESTING LOGIN TRAINING LOGIN (1)	
	Legal       vide professional language services         Our language services for the legal industry       across a variety of industries.	
	provide accurate and confidential       Image: Confidential         translations of legal documents, courtroom       Image: Confidential         interpretation, and deposition services. With       Healthcare         Education       Education	
	a deep understanding of industry specific       Our specialized language services in       Our language services in         healthcare offer accurate medical document       sector include translation of educationa         healthcare offer accurate medical document       sector include translation of educationa         healthcare offer accurate medical document       sector include translation of educationa         healthcare offer accurate medical document       sector include translation of educationa         healthcare offer accurate medical document       sector include translation of educationa         healthcare offer accurate medical conferences. With       e-learning platforms. With skilled linguite         healthcare offer accurate medical terminology and cultural       and educators, we ensure accurate         nuances, we ensure clear and precise       translation, maintain information integr         communication.       and promote inclusive learning	ial ion of iists
	environments.	
BRAND DEVELOPMENT	ΙΟΟΝΟGRΑΡΗΥ	

BRAND DEVELOPMENT





### Introduction



Things, not strings. If you haven't heard this before, it comes from a <u>famous Google blog post</u> that announced the Knowledge Graph. The announcement's 11th anniversary is only a month away, yet many still struggle to understand what "things, not strings" really means for SEO. The quote is an attempt to convey that Google understands things and is no longer a simple keyword detection algorithm.

In May 2012, one could argue that entity SEO was born. Google's machine learning, aided by semi-structured and structured knowledge bases, could understand the meaning behind a keyword. The ambiguous nature of language finally had a long-term solution. So if entities have been important for Google for over a decade, why are SEOs still confused about entities? Good question. We see four reasons:

- for SEOs to become comfortable with its definition and therefore incorporate it into their vocabulary.
- Optimizing for entities greatly overlaps with the old
- keyword-focused optimization methods. As a result, entities get conflated with keywords. On to or this, it was not clear how entities played a role in SEO, and tword "entities" is sometimes interchangeable with "topics" when Google speaks on the subject.
  Understanding entities is a boring task. If you want deep knowledge of entities, you'll need to read some Google patents and know the basics of machine learning. Entity SEO is a far more sciencific approach to SEO and science just isn't for everyone.
  While You'lube has massively impacted knowledge distribution, it has flattened the learning experience for many subjects. The creators with the most success on the platform have historically taken the easy route when educating their audience. As a result, content creators
  Newn't spent much time on vendies until incernity.

prevented SEOs from fully mastering an entity-based approach to SEO.

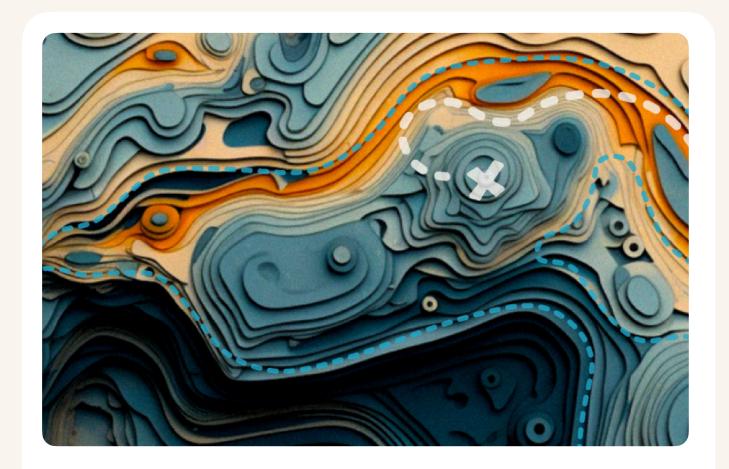
This article is a solution to all four problems that have

### By reading this, you'll learn:

- 1. What an entity is and why it's important.
- 2. The history of semantic search. 3. How to identify and use entities in the SERP.
  - 4. How to use entities to rank web content.

E-BOOK DESIGN





# Low Volume

Perfect for consistent, monthly website maintenance with the flexibility to explore refinement of various creative needs.

STARTING AT:

\$750/month



# Designer

Ideal for those with ad creative, internal marketing campaigns, and print design requests with limited development needs.

STARTING AT: \$2,800/month

# MOST POPULAR



# **Full-Service**

Take on any project you want. With multiple design and development services included, you're free to adapt to changing demand.

# STARTING AT:

\$3,600/month

# Low Volume

STARTING AT: \$750/month

Designer

STARTING AT: \$2,800/month

**Full-Service** 

STARTING AT: \$3,600/month



# Low Volume

Perfect for consistent, monthly website maintenance with the flexibility to explore refinement of various creative needs.

**STARTING AT: \$750**/month

- ✓ 6 Hours / Month
- ✓ Bi-weekly Status Calls
- Unlimited Concurrent Projects
- ✓ 3-month Minimum Commitment
- ✓ Website Design
- ✓ Website Maintenance 1
- ✓ Website Development <sup>2</sup>
- Content Implementation
- eBook & Whitepaper Design
- × Print Design
- X Ad Creative Design
- × Social Media Assets Design
- X Al Prompt Generation
- Illustration & Infographic Design
- Photo Sourcing & Editing
- X Creative Direction
- **X** Branding & Visual Identity Design
- × Video Production

# MADEBYEXPEDITION.COM

Low Volume

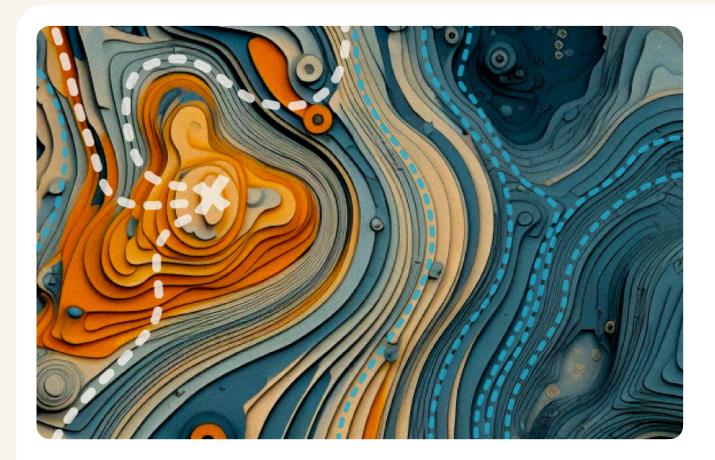
STARTING AT: \$750/month

Designer

STARTING AT: \$2,800/month

**Full-Service** 

STARTING AT: \$3,600/month



# Designer

Ideal for those with ad creative, internal marketing campaigns, and print design requests with limited development needs.

**STARTING AT:** \$2,800/month

- ✓ 40 Hours / Month
- ✓ Bi-weekly Status Calls
- Unlimited Concurrent Projects
- ✓ 3-month Minimum Commitment

# ✓ Website Design

- X Website Maintenance
- X Website Development 2
- **X** Content Implementation
- ✓ eBook & Whitepaper Design
- ✓ Print Design
- ✓ Ad Creative Design
- Social Media Assets Design
- ✓ Al Prompt Generation
- Illustration & Infographic Design
- Photo Sourcing & Editing
- X Creative Direction
- X Branding & Visual Identity Design
- X Video Production 3

# MADEBYEXPEDITION.COM

Low Volume

STARTING AT: \$750/month

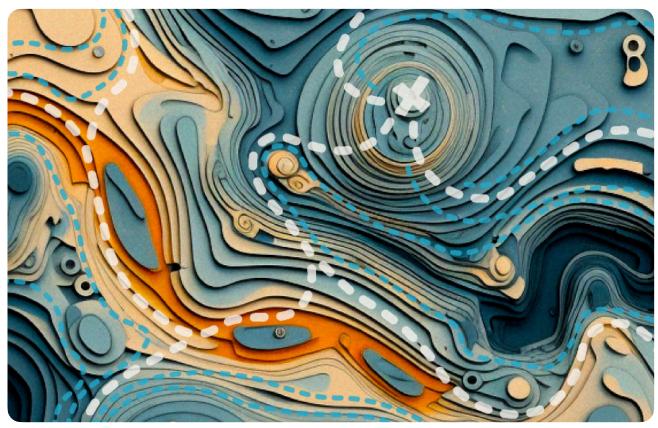
Designer

STARTING AT: \$2,800/month

**Full-Service** 

STARTING AT:

\$3,600/month



# **Full-Service**

Take on any project you want. With multiple design and development services included, you're free to adapt to changing demand.

**STARTING AT:** \$3,600/month

### MOST POPULAR

- ✓ 40 Hours / Month
- ✓ Bi-weekly Status Calls
- Unlimited Concurrent Projects
- ✓ 3-month Minimum Commitment
- ✓ Website Design
- ✓ Website Maintenance 1
- ✓ Website Development <sup>2</sup>
- Content Implementation
- ✓ eBook & Whitepaper Design
- ✓ Print Design
- ✓ Ad Creative Design
- ✓ Social Media Assets Design
- ✓ AI Prompt Generation
- Illustration & Infographic Design
- Photo Sourcing & Editing
- Creative Direction
- Branding & Visual Identity Design
- ✓ Video Production ₃

# Who does it work best for?

Our creative subscription is beneficial for entities of all sizes and industries that require ongoing or seasonal design and development support. Whether you're looking to completely outsource your design needs or looking to supplement an internal team, we can help ensure you're able to meet the demand for a variety of creative needs.

# But really, what are the benefits?

With a CaaS subscription, you gain access to a multidisciplinary creative team, consistency across all creative requests, streamlined communication and project management, and the ability to scale resources as needed for a fraction of the cost of recruiting, hiring, managing, and retaining an in-house team.

## Could I build an entire website this way?

You absolutely could! Depending on the requirements, a website can take a significant number of hours so this might not be the best option however, there is no limitations on how you can use your subscription. Give us a call to explore this option!

# Why not just hire full-time designers?

A Creative-as-a-Service subscription allows for a holistic approach to constant, temporary, or seasonal creative requests by providing access to a multidisciplinary creative team and eliminating the need and cost associated with hiring multiple in-house employees.

# What makes your model better?

That's an easy one: transparency. With Expedition, you know how many hours you are getting, you are meeting with your designers and developers multiple times a month to prioritize needs, and we'll always let you know how long we expect your requests to take so we can prioritize. It's that simple...

# Why not just hire a full-time developer?

Both of our two subscription tiers that include development services feature very competitive hourly rates and access to multidisciplinary designers/developers that can always implement their quality designs on one our supported CMS platforms.



SECTION FOUR

# Selected Case Studies

VISIT MADEBYEXPEDITION.COM FOR MORE



# **ALTA Language Services**

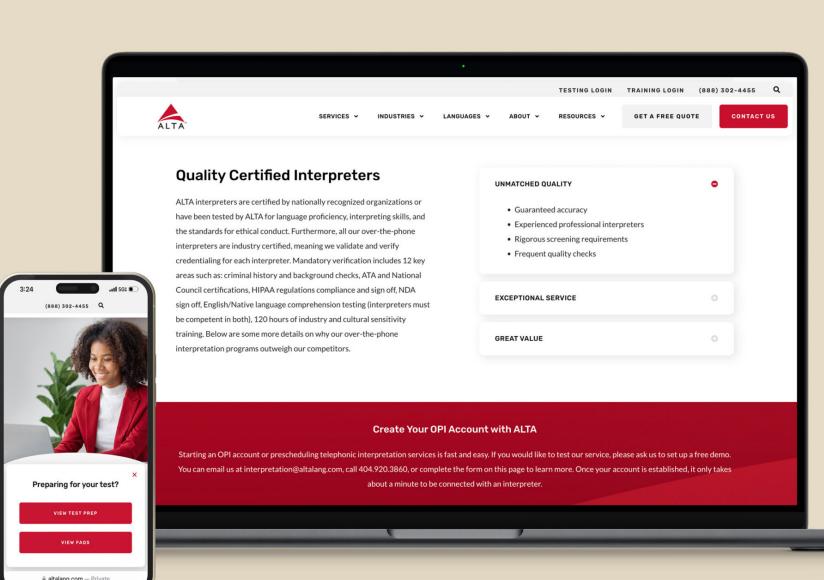
Creative Direction | Brand Development | Information Architecture | Content Optimization | Illustration & Infographics | Photo & Video | Web Design | Web Development

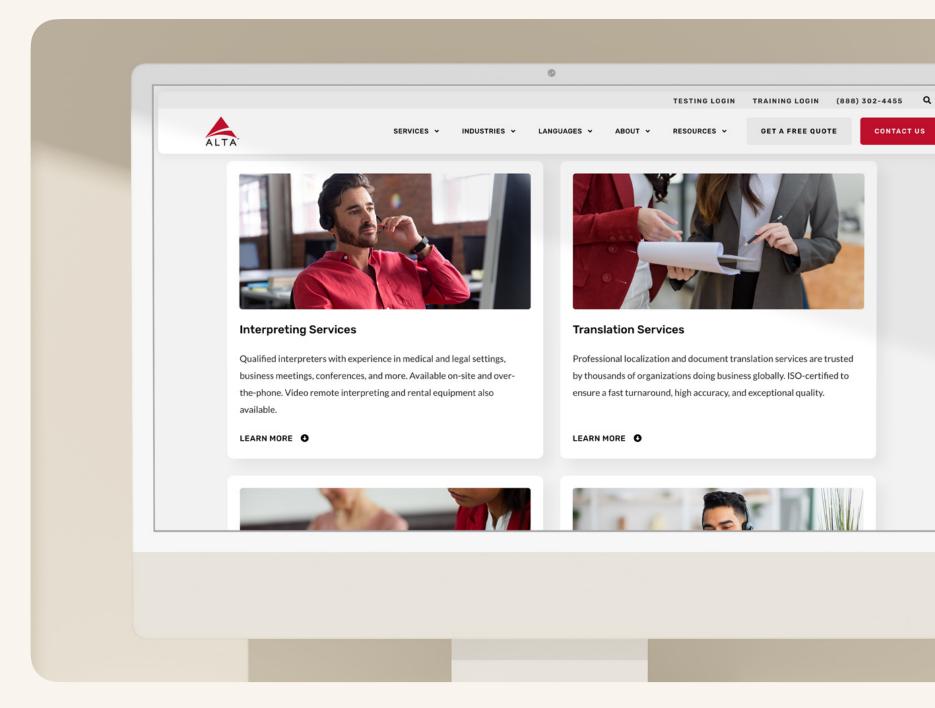
# **OVERVIEW**

# Industry-leading language interpretation, translation, testing, and training services.

ALTA's previous site didn't adequately represent the brand or the product. They had a good amount of content but no one was staying on their site to interactive with it. With low retention, poor organization, and less than ideal brand recognition, conversions were stagnant.

We helped ALTA develop consistent brand elements, source new imagery, and streamline their messaging to convey a unified and engaging experience to increase conversions. Learn more at madebyexpedition.com >







# Promevo

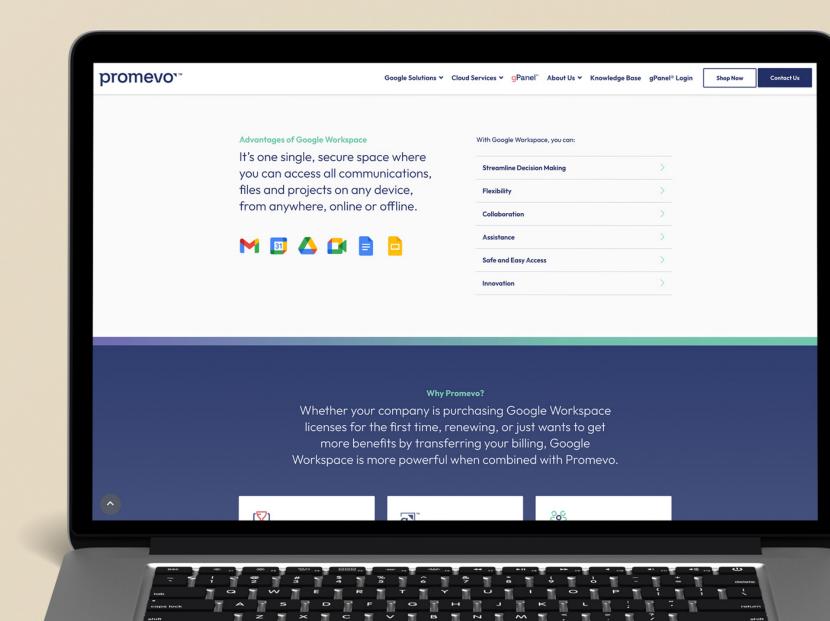
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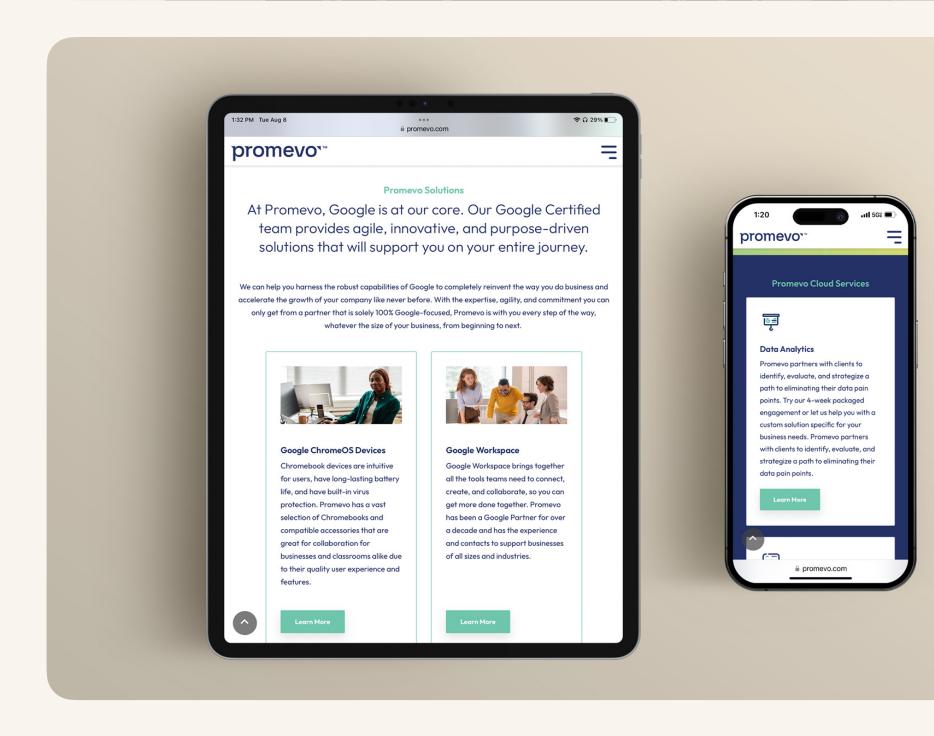
# OVERVIEW

# A Google Certified team providing purpose-driven solutions.

Promevo approached us at the tail-end of a rebrand in 2023. That rebrand looked to provide direction for the growing company as they were launching a propriety Google Workspace management solution and expanding other core services. Add a major move to Hubspot to the to-do list as well.

We worked with Promevo to further expand their rebrand efforts into the digital space with digital specific assets, icons, imagery, ad creative, and more. On top of brand development efforts, we help them streamline their content and organize it for users to better interact. Learn more at madebyexpedition.com >







# Xavier University

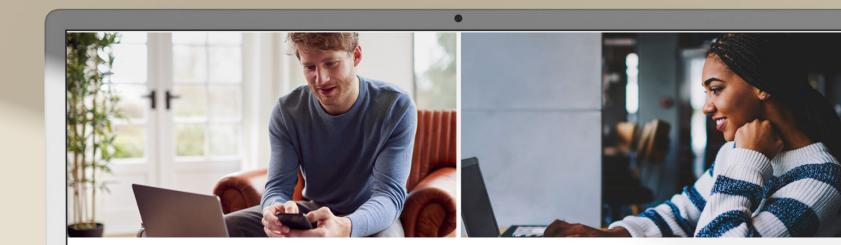
Creative Direction | Brand Development | Information Architecture | Content Optimization | Illustration & Infographics | Photo & Video | Web Design | Web Development

# OVERVIEW

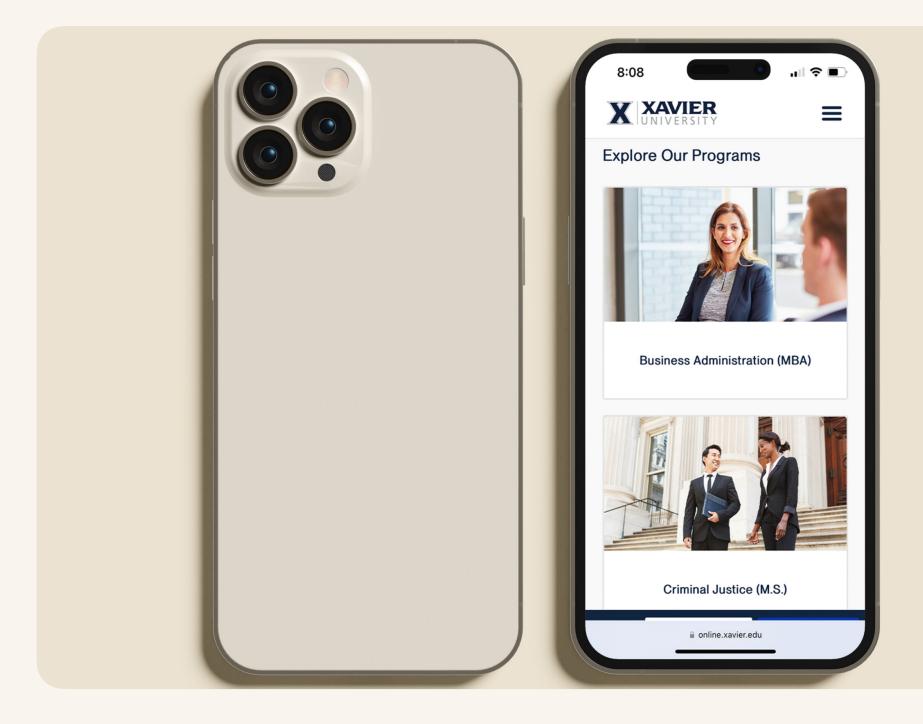
# Nationally-recognized, private higher education.

Over the last few years, Xavier have been intentionally growing and adding online programs to compete in the arena of online education. In 2023, Xavier decided they needed more flexibility, options for customization, and increased functionality online. They had outgrown their existing CMS and wanted to reimagine their digital image in relation to all Xavier was offering.

We worked with Xavier to provide a visual identity and digital experience unique to their online programs that didn't stray too far from the Xavier spirit, but would communicate to a different and broader audience. Learn more at madebyexpedition.com >



ADMISSION Our Admission Process is Easy, on Your Phone or Computer! Our online MBA program offers a flexible student experience, giving learners the option to start the program at multiple times throughout the year.	To apply for official acceptance as a degree-seeking student of the MBA program, submit the following:
	2 Letters of Recommendation





# New Republic Architecture

Creative Direction | Brand Development | Information Architecture | Content Optimization | Web Design | Web Development

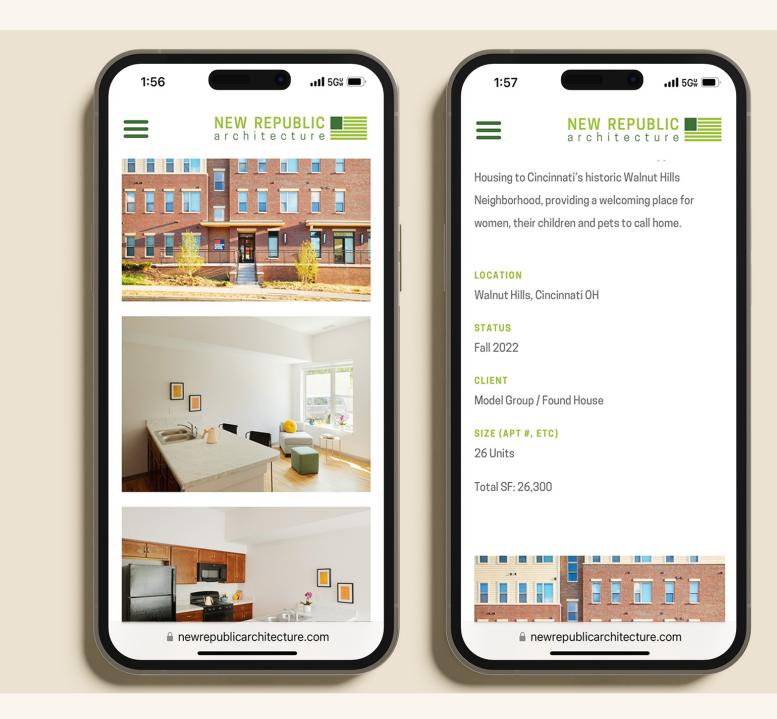
# OVERVIEW

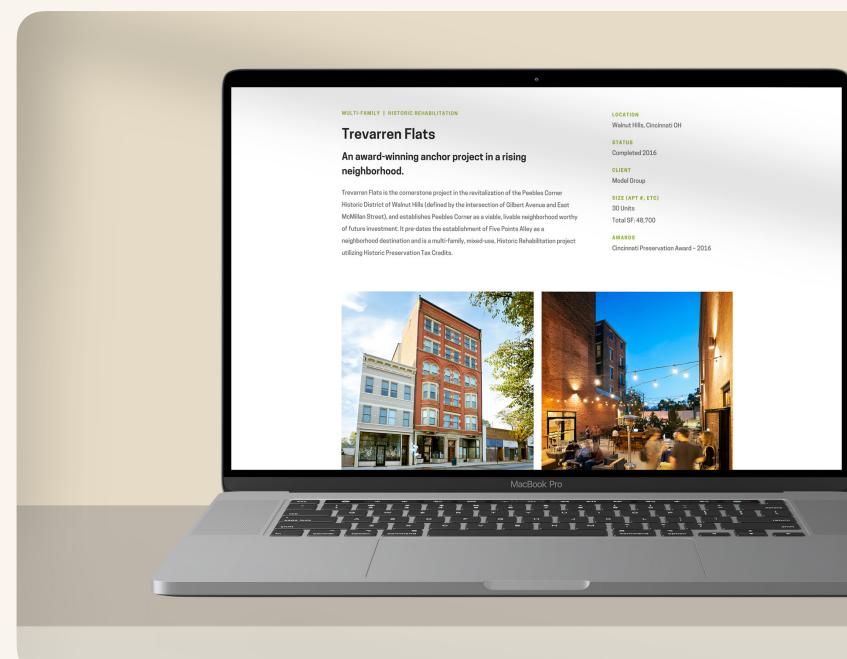
# Spaces for people to live, grow and thrive.

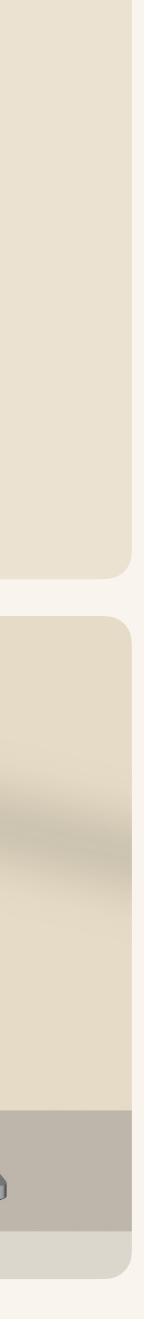
New Republic needed more flexibility, options for customization, and increased functionality. They had outgrown their existing CMS and wanted to reimagine their digital image and ability through the process of a website redesign.

Through collaboration and consideration of existing design efforts, we established a direction that would compliment ongoing brand changes while provided an updated aesthetic that could compliment the unique spaces they were creating. Learn more at madebyexpedition.com >









# UWP Luxe

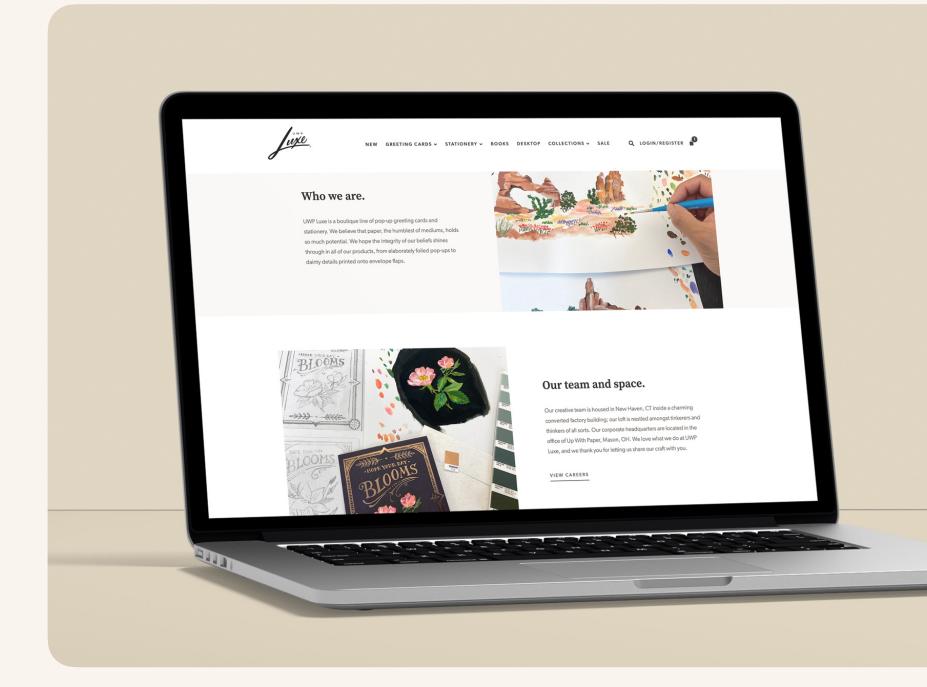
Creative Direction | Brand Development | Information Architecture | Content Optimization | Web Design | Web Development

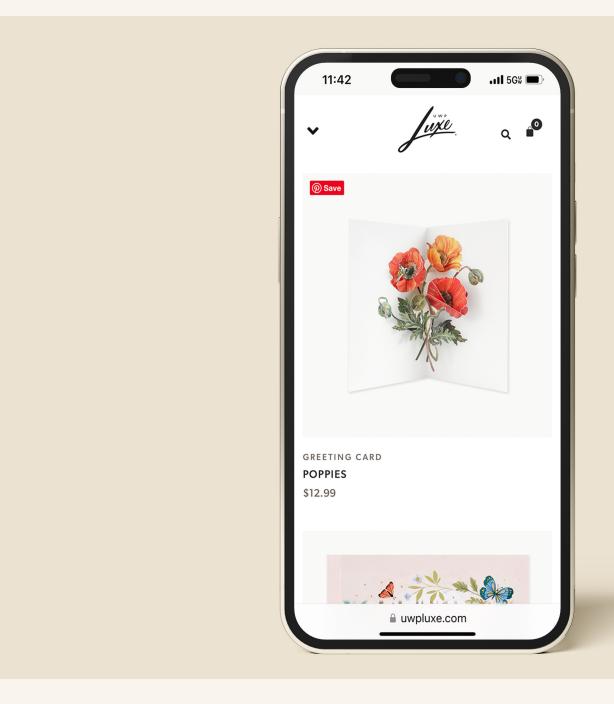
# OVERVIEW

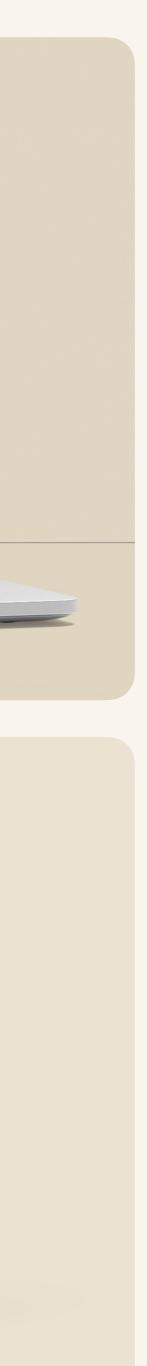
# The original pop-up company.

In order to sell products and fulfill orders, Up With Paper had to manage those processes independently of each other. Their previous website was not only outdated visually, but also didn't interact with their inventory management system. They were looking to improve the processes while updating their site to better represent the brand.

We worked with Up With Paper to determine the desired workflow and built around that. The result of the new site is a greatly improved selling process for Up With Paper which gives them more time to create a better buying experience for customers. Learn more at madebyexpedition.com >









SECTION FIVE

# Next Steps

We're thankful for your interest in Expedition and we look forward to continuing the conversation to explore the possibilities of the journey. Provided below are the best ways to get a hold of us:

WEB: MADEBYEXPEDITION.COM EMAIL: HI@MADEBYEXPEDITION.COM PHONE: 937-903-4265 SCHEDULE A MEETING: VIEW BASE CAMP TIMESLOTS



151 W 4TH STREET, SUITE 225 CINCINNATI, OH 45202

